

ANNUAL REPORT 2017-18





Valaram Patel, Salumber, Udaipur

Electric Motor Rewinding & Repair Services

Vala Ram Patel's parents were petty farmers, hence income was meagre. Early in life, his father passed away from chronic disease. Tried his hand at farming after 7th class. But hardships pushed him to mature early to begin working hard for survival. He began going with a relative engaged in electrical repairs and thus he developed interest in this field but his income was paltry. One day his friend motivated him to visit RSETI - Salumber Satellite Centre and he immediately got himself enrolled to "Electric Motor Rewinding & Repair Services". After training he started working as a freelancer for next 6 months. Eventually he opened a shop 13 kms from his village and his income grew to about Rs. 10000/- per month. Enterprising that he is, within 6 months he shifted operations close to the main bus stand. Today his monthly turnover is more than Rs. 20,000/- per month.

ICICI FOUNDATION FOR INCLUSIVE GROWTH

Established in the year 1994, the ICICI Group stands tall today as a leader in the domain of financial services in India. The ICICI Foundation for Inclusive Growth was formed in early 2008 with the aim of promoting, inclusive growth in the economy. ICICI Foundation in its mandate of catalyzing inclusive growth has been supporting developmental work in four identified focus areas viz., primary health, elementary education, skill development and sustainable livelihood in tandem with financial inclusion.

In order to create an ecosystem to promote sustainable livelihood initiative, ICICI Foundation spearheads its mission through the ICICI Rural Self Employment Training Institutes (ICICI RSETIs) and its satellite centres to create short-term, market-driven skill development training programs. In its endeavour to fulfill this mandate towards promoting self-sustainability, ICICI Foundation extends support in building market & credit linkages. ICICI Rural Self Employment Training Institutes (ICICI- RSETIs) are bank-run institutions that function under the banner of Ministry of Rural Development (MoRD) drawing support from ICICI Bank and ICICI Foundation. ICICI RSETIs works on creating sustainable livelihood opportunities for unemployed rural youth, the majority of whom belong to the underprivileged sections of the rural society by imparting vocational training programs and also facilitating market linkages for them. Since 2011, ICICI RSETIs have embarked on a dynamic journey where thousands of lives have got transformed on account of increased income belonging to the districts of Udaipur and Jodhpur.

Since March 2011, ICICI RSETIs at Udaipur and Jodhpur have grown from strength to strength by extending their unflinching support to the underprivileged provided through resource inputs from both parent organizations – the ICICI Bank and the ICICI Foundation. These RSETIs of ICICI have gained due recognition and appreciation by the Ministry of Rural Development for its impact in transforming the ecosystem in the hinterland.



ICICI RSETI - WHERE WE WORK

Udaipur

Residential Training Center

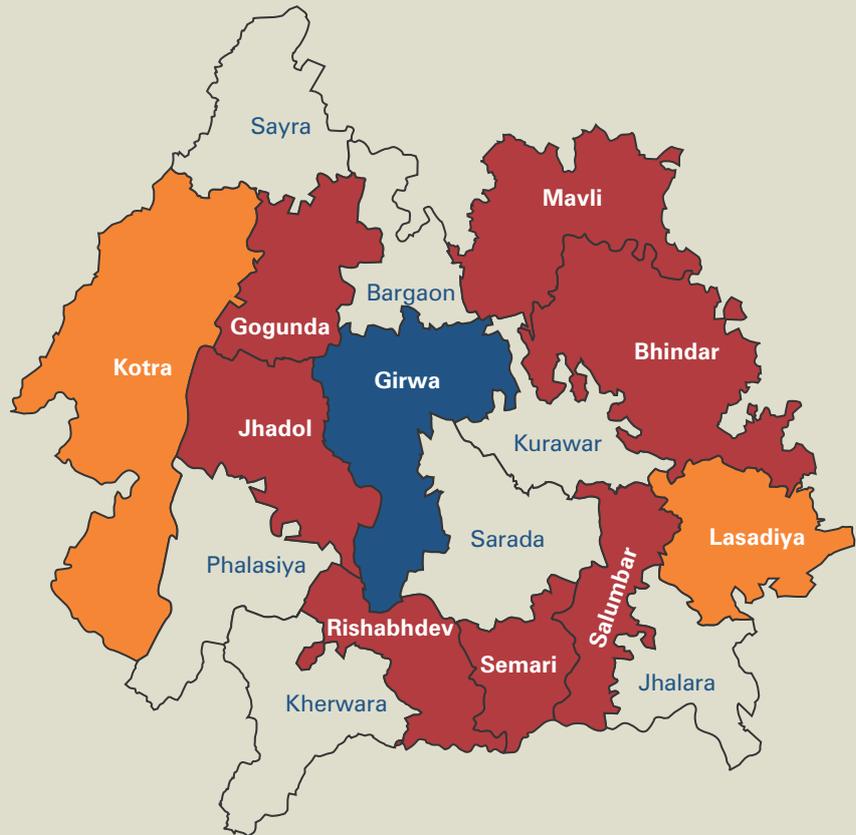
1. Badgoan

Satellite Training Centers

1. Bhinder
2. Mavli
3. Gogunda
4. Jhadol (F)
5. Rishabhdeo
6. Salumber
7. Semari

Public-Satellite Training Center

1. Kotda
2. Lasadiya



Jodhpur

Residential Training Center

1. Mandore

Satellite Training Centers

1. Balesar
2. Baori
3. Bhopalgarh
4. Bilara
5. Salawas, Luni
6. Phalodi

Public Satellite Training Centers

1. Chamu, Sekhala



- Residential Centre
- Satellite Centre
- Public Satellite Centre



Message

Mr. Saurabh Singh

President ICICI Foundation for Inclusive Growth and
Senior General Manager, ICICI Bank

“Youth is the best time. The way in which you utilize this period will decide the nature of coming years that lie ahead of you.” This quote by Swami Vivekananda not only inspires us but also gives us a strong message that how important it is to support the youth especially in the rural areas to help them secure a stable and better future.

A population of 1.3 billion young people in the age group of 12 to 24 years exists globally, of this about one-fifth live in India (224 million). The contribution in labour force of South Asian countries is 29 percent. This burgeoning segment can snowball into a socio-economic crisis unless they have opportunities to earn their livelihood particularly in the rural geographies of India where more than half of the population belonging to this productive age group lives there. Therefore, for a nation to progress and develop economically, it firstly requires institutions that spearhead entrepreneurship and skill development, by initiating, effectively engaging and achieving the desired result in transforming the societal structure and livelihood profiles.

Since its inception these RSETI has conducted 2,444 training programs in which 68,475 candidates have been trained. The steady growth in numbers is a reflection of its growing popularity and its phenomenal success. ICICI RSETI is sustaining 76% of settlement ratio which is the highest amongst all other RSETIs. Towards its commitment towards women empowerment, the share of women participants in these

training is as high as 51%. During 2017-18, a total 529 training programs were conducted in which 15061 candidates were trained.

This year, ICICI RSETI Jodhpur's new “green building” construction project has begun. On completion its infrastructure will be first of its kind that any RSETI has in India. Our passion drives the innovation in our approach and other accomplishments which is a reflection of our commitment for excellence in the sustainable development of rural youth at large.

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Message



Mr. Anuj Agarwal
COO - ICICI Foundation for Inclusive Growth

“We are what we repeatedly do. Excellence, then, is not an act but a habit.”

The great Greek philosopher Aristotle inspires us to continuously strive for excellence that comes with honest, continuous efforts. The significance of these efforts becomes more relevant when it is directed towards accomplishing a social objective.

ICICI Foundation for Inclusive Growth has been relentlessly working towards attaining sustainable growth by promoting livelihood initiative, particularly for the rural youth. ICICI Foundation also manages Rural Self Employment Training Institute (RSETI) which functions in the districts of Udaipur and Jodhpur as a part of its skill development initiative. RSETI's model strives to deliver demand-based training programs in locally relevant trades in order to create sustainable self-employment livelihood opportunities for the rural youth. This ensures that youth can pursue their livelihood in the village, and need not migrate to urban areas in search of a livelihood. Cumulatively, ICICI RSETIs at Udaipur and Jodhpur have successfully trained over 68,000 youth.

Since our inception, women empowerment was identified by ICICI-RSETI as a thrust area for their untapped potential and role, in the context of the socio-economic milieu in the villages. Going ahead, we at ICICI RSETI see women assuming greater significance in the changing socio-economic dynamics

of the country. In the fiscal year 2017-18, ICICI RSETIs have trained over 15,000 youth, with the share of women participants increased to 61% having a settlement rate of 75%. The percentage of women participation, particularly in these districts, is a reflection of the aspirations of women, and our commitment to work on these aspirations and have “women empowerment”. Focused efforts have been made, not only to enhance their participation but also to provide them with a platform to launch their own enterprise.

The ICICI RSETIs in Udaipur and Jodhpur has received encomiums several times for its overarching success. Our efforts have been lauded by various government bodies and other stakeholders. We have received recognition from the Ministry of Rural Development, Government of India and the National Centre for Excellence of RSETIs as the recipient of the country's top performing RSETIs award, for the 6th consecutive year.

Both our RSETI's have evolved as a model centre for excellence. Taking this vision of development further, we have embarked upon the mission of developing the entire catchment area around both these RSETIs and transforming them into “Model Districts” for Skill Development. This will also reinforce our belief of inclusive growth at ICICI RSETI. Many parameters, including, outreach, training capacity, innovation, women participation, credit linkage, focus on training related to the farm

sector, etc. have been carefully integrated in this approach to ensure that this new vision of development will benefit the local youth, create buoyancy in the local economy and take both these RSETI's to a new level of delivering excellence!

Both RSETI's have evolved as a model center for excellence and taking this vision of development further, we have embarked upon the mission of developing all of the catchment areas around both these RSETIs so as to be transformed into becoming “Model Districts”.



Acknowledgement



Mr. Sanjay Kumar Choudhary
HEAD- ICICI RSETIs
Jodhpur & Udaipur

ICICI RSETI, Udaipur and Jodhpur since its inception are carrying out numerous skill training programs in the remote areas of these districts thus providing a vital platform of learning and launching their enterprise. Since 2011, ICICI Foundation for Inclusive Growth is managing both RSETIs and subsequently, it initiated many innovative approaches such as the opening up of satellite centre at block level in both Udaipur and Jodhpur district, implementing "On the Job Training" (OJT) and distribution of "free toolkits" in all technical trades. All these and many other initiatives together have created a constructive environment for the growth and have motivated the youth including women towards entrepreneurship. For maximum benefit, the candidates are further facilitated by way of credit linkages and a dedicated placement team that works round the year to ensure proper settling in of trained candidates.

In 2017-18, ICICI RSETIs had trained 15,061 youth, among these 9259 were women participants. We achieved a settlement ratio of 75% which was made possible because of the unflinching support both from the ICICI Bank and the ICICI Foundation for Inclusive Growth.

The Institute has been able to accomplish its vision of inclusive growth with the assistance and guidance of Mr. KN Janardhana,

National Director for RSETIs, NACER (Bengaluru). We express our sincere gratitude to Mr. Saurabh Singh, President - ICICI Foundation for Inclusive Growth and Senior General Manager, ICICI Bank for his visionary leadership, inspiration and motivation for setting up RSETIs on a mission mode. We have been fortunate to receive unwavering support and guidance from Mr. Chinmay Sengupta, Chief Operating Officer- ICICI Foundation for Inclusive Growth who is also our Mentor philosopher and guide. I am indeed grateful to Mr. Bishnu Charan Malik and Mr. Ravi Kumar Surpur, District Collector, Udaipur and Jodhpur respectively and Chairman of Local advisory committee-RSETIs, for their faith in our institution and for being a constant support in all our endeavours.

I feel proud to present consolidated Annual Report of Udaipur and Jodhpur which represents an amalgamation of our successful accomplishment carried out in the year of 2017-18.

I also acknowledge the immense contribution of ICICI RSETI Udaipur and Jodhpur teams for ensuring the highest quality of work for achieving the targets successfully. I encourage them to expand their efforts in the coming years.

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Anuj Agarwal - COO

Acknowledgement:

Sanjay Kumar Choudhary - Head RSETI's

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OVERVIEW OF ICICI RSETI's

Towards achieving its goal of promoting entrepreneurship and livelihood development, ICICI RSETIs have been working in Udaipur and Jodhpur on a pragmatic level that stems from a solution-driven vocational model. To increase its outreach ICICI RSETIs have opened 16 satellite centres at the block level.

With wider proliferation, these centres have evolved as epicentres for skill development in the respective geographies. The institute has also taken many innovative measures such as the distribution of "free toolkits", "on-the-job training", compulsory financial literacy classes, Entrepreneurship Development

Programme (EDP) that makes ICICI-RSETIs stand apart from other contenders in the skill development sector.

Survey & Market Study

The process of launching skill-development programs is done by a detailed survey of the area comprising of a collection of primary data related to demographic, socio-economic profile, occupation, literacy level, employment, existing skill set and other relevant information related to the local business opportunities. Thereafter, a detailed analysis is done and a report is prepared and on the basis of this report new inputs are designed and implemented. On similar notes market study is also conducted in which identification of industry trends, skill-set demand, gap, the scope of intervention is identified.

Pre Training: Awareness & Mobilisation

Entrepreneurship Awareness Programme (EAP), Road-shows, Ratri Choupal and other such activities are conducted to create awareness, application generation and registration of the identified candidates. Pre-assessment and counselling are also conducted of each candidate before final selection for the training.

Training: Technical & Theoretical

Training consists of theoretical and practical sessions, the Entrepreneur Development Program (EDP), Behavior games, Industry visits, Guest lectures, Financial literacy and On-the-job training, are some key elements of the training programmes.

Post Training: Follow-up & Hand-holding

In the post-training phase, there is a mechanism of scheduled follow-ups and hand-holding support to every candidate for the next two years through personal visits.

Placements & Credit Linkage support

An employer's platform is created to identify opportunities for wage employment linkages by conducting job interviews for the trainees. ICICI RSETIs also facilitate building credit and market linkages to promote entrepreneurship among trainees.

UNIQUE FEATURES OF ICICI RSETI

Focused on skill and livelihood development initiatives, ICICI RSETIs have been working in Udaipur and Jodhpur on a pragmatic and solution driven vocational model since 2011. To increase its reach-out at the block levels, ICICI RSETI has opened 16 block level satellite centres. These centres have come up as a prominent institution of skill development in the region; it has also taken many innovative measures such as distribution of "tool kits", "on-the-job training", compulsory financial literacy classes, etc., which make ICICI RSETIs stand apart from other contenders in this field.

Satellite Centres

A satellite centre is a fully-equipped non-residential training facility at the block level. It runs on the same guidelines and standards practices as any district-level RSETI. These satellite centres maintain and follow the highest level of quality inputs and have thus emerged as the pioneer skill development centres to generate livelihood means for the rural youth.

Sensitization Programs

To reach out to the youths of rural area and to increase the awareness among the target masses about our training programs, ICICI RSETI participates in several local meets viz., Rojgar Mela, Gramsabha, Ratri Chowpal, Community Fairs, etc. It also aligns and coordinates with the local governing bodies and departments like Panchayati Raj Institutions members, Nagar Nigam, and Banks. As mentioned, core purpose of

such programs is to create awareness so as to ensure maximizing enrolments and reaching out to the needy and potential audience in the rural space.

Innovative Awareness & Mobilisation Mediums

ICICI RSETIs have been working relentlessly to create awareness about the institute through extensive outreach activities spread throughout the year. Entrepreneurship Awareness Programs, Ratri Choupal, radio jingles, road-shows, pamphlet distribution and newspaper advertisements are some of the activities that help reach out to the needy candidates be it youth or women.

On-Job Training

All training programs are complemented with a mandatory 3 to 5 days on-the-job training wherein the candidates get hands-on experience in their chosen field of industry. The training is deemed complete only after the completion of the on-job training by each candidate. This initiative in particular has also helped us in placements of our trainees, as many a times the companies hire having completed this orientation in the relevant industry.

Toolkits

It is always our endeavour to conduct several technical trainings and thereafter mentor the passed-out candidates to start their own enterprise. We also go a step further to support them by way of providing them free "tool kits". These toolkits contain the basic

essential tools and equipment to help them in setting up their own business enterprise. These toolkits also act as encouragement by giving them a professional identity to successfully set-up their respective business enterprises post their completion of training by ICICI RSETI.

Financial Literacy

An 11-hour Financial Literacy training is added to each Skill and Entrepreneurship Development Programme which is usually taught by select ex-bankers. During the session, the trainees learn about the importance of savings, basic banking processes, insurance, credit and judicious use of the finances. They are given brief about all major Government sponsored credit linkage schemes in these sessions.

Placement & Mobilisation Cell

ICICI RSETIs have a dedicated team which is involved in conducting a market scoping study to identify new trades for training, create an employers' platform and finds opportunities for placement linkages by conducting job interviews for all trainees.

Credit Linkage Facilitation Camps

ICICI RSETI focuses and promotes entrepreneurship development of its pass-out candidates. The FLC team (Financial Literacy Coordinators) facilitates establishing linkages with various Government sponsored credit linkage schemes to enable them in initiating their entrepreneurial ventures.

The issues related to credit linkage are addressed at public governing body meetings, State Level Banker's Committee (SLBC), Block Level Banker's Committee (BLBC), District Level RSETI Advisory Committee (DLRAC) and District Level Coordination Committee (DLCC).

Community Level Initiatives

ICICI RSETIs have initiated special training programs targeting village community especially women and Self-Help Groups (SHGs) in trades such as dairy farming, goat rearing, and vermin-composting to promote self-employment and community development among women of rural background.

Knowledge Partnerships

To facilitate industry linkage, ICICI RSETIs have established knowledge partnerships with industry leaders in trades such as electrical and computer accounting to name a few.

Dairy Call Centre

Call centre for dairy has been started with a toll-free number to facilitate the queries regarding dairy and animal health and husbandry for all our trainees and others too from the farming community. As most of the times, the queries relate to the cattle and milk output, there is a veterinary doctor appointed to attend these calls who maintains a record for follow-up of each call. Currently, this facility is available for

Udaipur and Jodhpur district. This works as a channel to help them get free-of-cost assistance and also to give out information about RSETI's training programs.

Success Stories

We have a strong system and standard format to collect and document success stories of successful candidates on a regular period. Every year we publish success story book containing our best performing top 50 candidates with photographs and stories, and we also publish a coffee table book once in ten years. We also report and send the stories of successful candidates to NACER every month.

Support to Government run Social Schemes

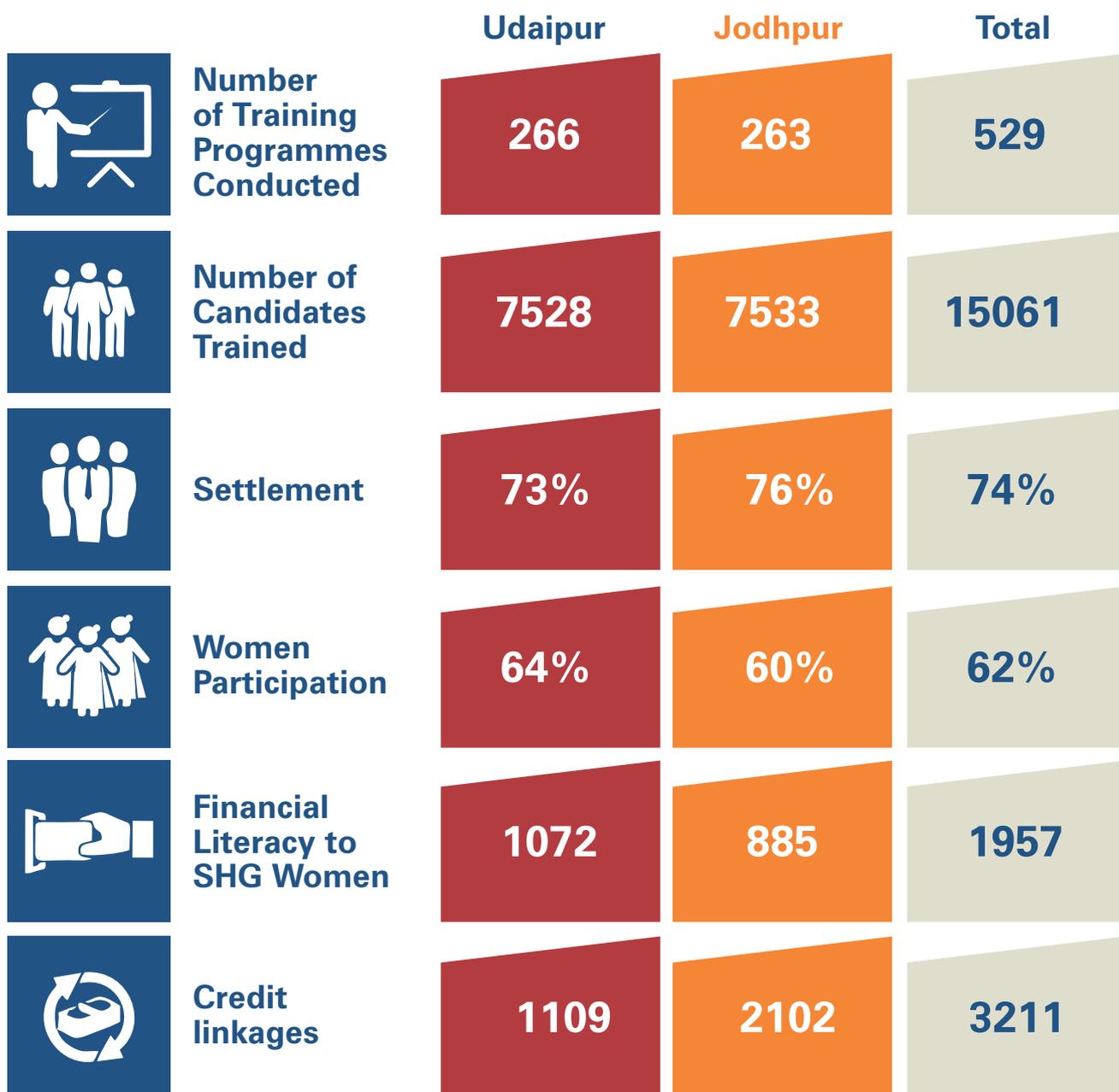
From time to time, RSETI-Udaipur has actively participated in many government sponsored schemes by providing training inputs in initiatives such as – Prime Minister's Employment Generation Programme (PMEGP), Micro Entrepreneurship Development Programme (MEDP), Kaushal Vikas Sakhi, Tourist Guide Refresher Training Program, Export Promotion Procedure & Documentation, also in General EDP trainings such as Fast Food Stall Udyami, Road Side Tea & Food Stall, etc.

Aligning with National Skills Qualifications Framework (NSQF)

In August 2015, the Ministry of Skill Development and Entrepreneurship

notified some Common Norms. Subsequently these have been amended twice, with the last amendment coming made in February 2017. Common Norms specify the input standards, outcomes, funding norms, fund-flow mechanism, evaluation, monitoring & tracking, and empanelment of training providers & assessors. Skill development courses offered by ICICI RSETI are aligned with the National Skills Qualifications Framework (NSQF) guidelines. Common norms mandate a minimum training duration of 200 hours for the courses meant for fresh entrants and 80 hours for re-skilling or skill upgrading of existing workforce. They also provide for Recognition of Prior Learning (RPL) for persons who have acquired skills through informal or experiential mechanisms.

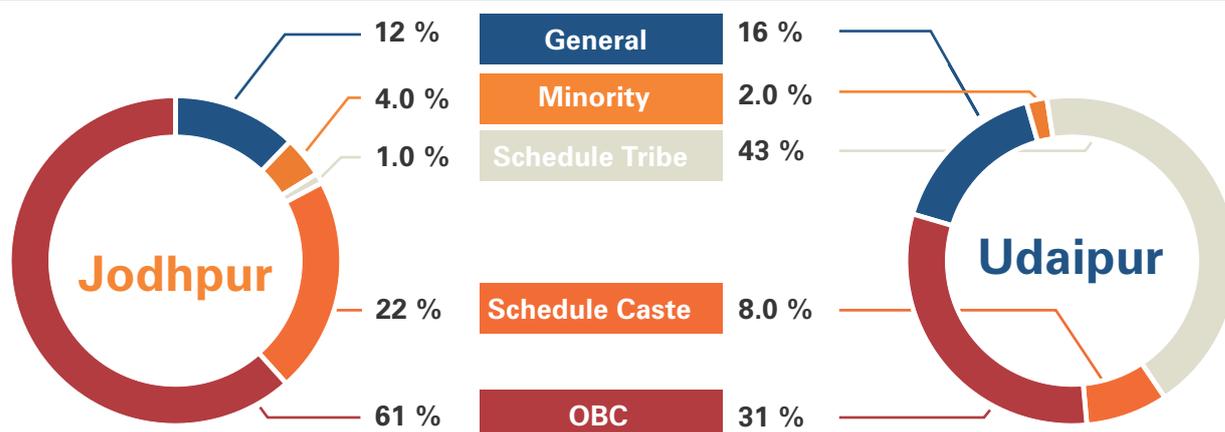
PERFORMANCE HIGHLIGHTS 2017-18



Training Programs Conducted 2017-18

	No. of Batches	Candidates Trained
Training Programme	529	15061
Self - Employment Programmes	472	13533
Wage Employment Programmes	56	1500
Skill Upgradation Programmes	1	28

Demographic Distribution of Trained Candidates



PERFORMANCE SINCE INCEPTION

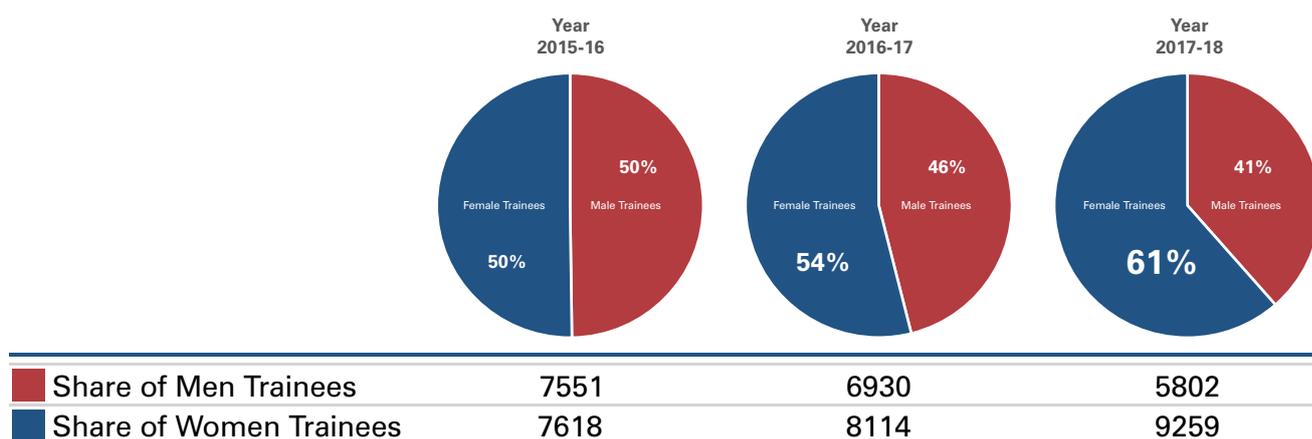
PERFORMANCE SINCE INCEPTION	Udaipur		Jodhpur		Total	
	Figures	Percentage	Figures	Percentage	Figures	Percentage
Number of Training program conducted	1256		1188		2444	
Number of candidates trained	35117		33358		68475	
Settlement	27040	77%	25352	76%	52392	76.50%
Women Participation	18886	54%	16324	49%	35210	51%
Credit Linkage	11588	33%	7188	38%	18776	37%
Average Batch Strength	28		28		28	

Training in figures Data Since inception (Udaipur-2006, Jodhpur-2007) till March 31, 2018

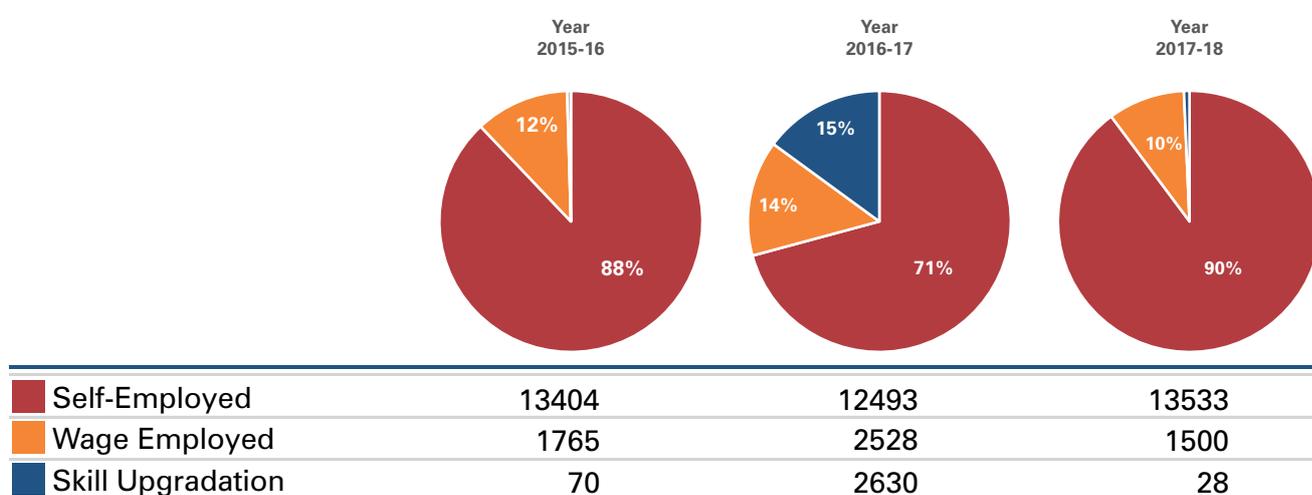
PERFORMANCE KEY INDICATORS

	2015 - 16	2016 - 17	2017 - 18
No of Training Programmes	529	526	529
Total Trainees Trained	15169	15044	15061
Share of Women Trainees	7618 (50%)	8114 (54%)	9259 (61%)
Share of SC / ST	5190 (34%)	5557 (37%)	5567 (37%)
Share of Minorities	558	476	442
Share of OBC	7368	6370	6948
BPL Candidates Trained	5525	1824	2370
Percentage of Settlement	76%	75%	75%
Average Batch Strength	28	28.5	28.5

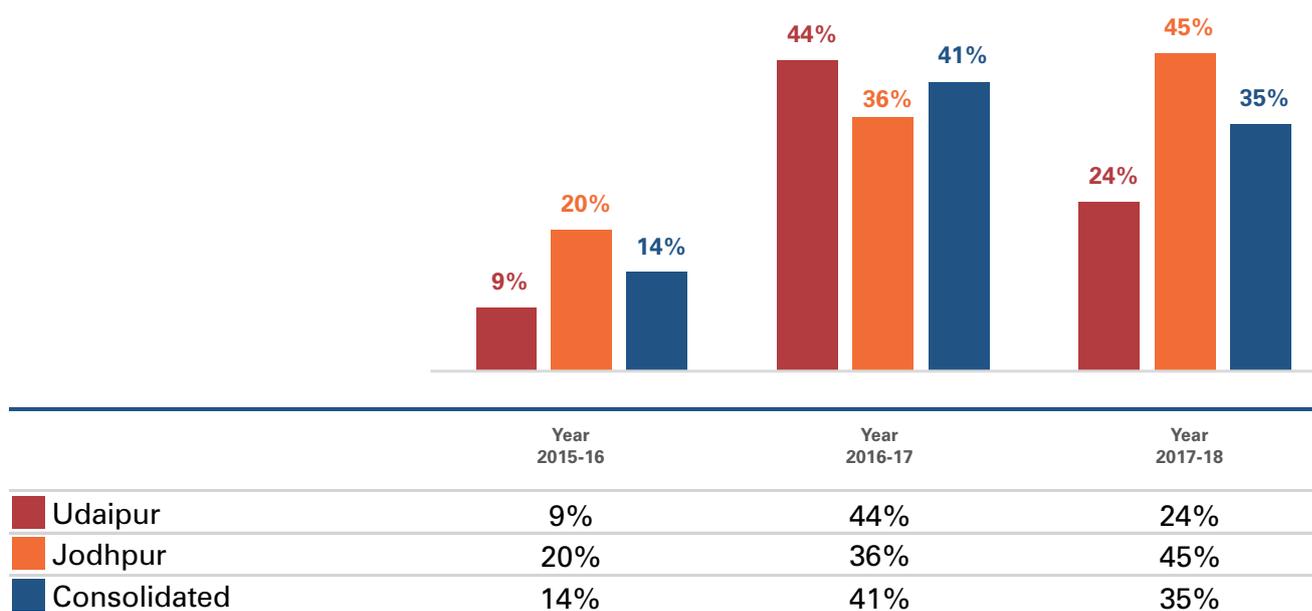
Women Participation



Ratio of Self-and Wage employment



Credit Linkage





TRAINING PROGRAMMES CONDUCTED: CATEGORY WISE

Agriculture EDP



Trained 6612

Settled 5258

Under its mandate, ICICI RSETI has been continuously working for capacity-building of rural youth mainly engaged in farming by demonstrating new farming techniques and by providing an entrepreneurship orientation in managing farms successfully. The aim is to fetch higher yields as well as earn lucrative prices for their hard work. Under this initiative, ICICI RSETI has initiated Agriculture EDP in Dairy & Vermicomposting, Organic Farming, and Agriculture allied activities after conducting in-depth study of the needs and the market conditions which is an ongoing exercise. Agriculture EDP mainly focuses on resolving issues related to poor agriculture production and livestock productivity through contextually relevant techniques of farming and scientific livestock management.

Agriculture EDP 2016-17

Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	No. of Trainees Settled	Settlement Rate
1	Dairy Farming & Vermi Compost Making	ICICI BANK	160	5169	4165	81%
2	Dairy Farming & Vermi Compost Making	NRLM	13	433	394	91%
3	Goat Rearing	ICICI BANK	22	705	471	67%
4	Krishi Udyami	ICICI BANK	7	208	196	94%
3	Poultry	ICICI BANK	1	27	8	30%
4	Vegetable Nursery Management & Cultivation	ICICI BANK	2	70	24	34%
	Total		205	6612	5258	80%



With the rapid rise of globalisation and service sector in India, more products & services are made available to the population with the help of strengthened distribution network. The shortage of skilled human resources coupled with huge demand for service-oriented personnel has given rise to a new opportunity within the service industry. New avenues are available to professionally trained individuals in specific areas of services and maintenance. ICICI RSETIs offers Process Entrepreneurship Development Programmes which ensures higher absorption rate locally thus giving growth momentum to self-employment.

Process EDP 2016-17

Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	No. of Trainees Settled	Settlement Rate
1	Beauty Parlour Management	ICICI BANK	21	628	392	62%
2	Carpentry	ICICI BANK	2	50	41	82%
3	Cellphone Repairs and Service	ICICI BANK	29	669	418	62%
4	Electric Motor Rewinding and Repair Services	ICICI BANK	14	333	219	66%
5	Fast food stall Udyami	ICICI BANK	2	50	38	76%
6	Gharelu Vidyut Upkaran Seva Udyami	ICICI BANK	33	798	529	66%
7	House Wiring	ICICI BANK	3	70	47	67%
8	Masonry and Concrete Works	ICICI BANK	6	158	131	83%
9	Mens Tailor	ICICI BANK	3	80	39	49%
10	Photography and Videography	ICICI BANK	1	22	15	68%
11	Plumbing and Sanitary Works	ICICI BANK	3	50	37	74%
12	Refrigeration and Air-Conditioning	ICICI BANK	10	265	187	71%
13	Road side Tea/Food Stalls	ICICI BANK	1	27	23	85%
14	Tractor Servicing, Maintenance and Repairs	ICICI BANK	1	20	9	45%
15	Two Wheeler Mechanic	ICICI BANK	13	321	182	57%
16	Welding and Fabrication	ICICI BANK	4	100	94	94%
17	Women's Tailor	ICICI BANK	24	769	475	62%
	Total		170	4410	2876	65%

Product EDP

Trained 1304
Settled 938

The agriculture and dairy sectors of India have a great opportunity for setting up small, medium and micro enterprises by utilising indigenous products such as raw materials, labour, and manufacturing techniques which are easily available locally. Providing skill development to the rural youth through Product EDPs enables them to establish their production units and earn a sustainable income in future.

Product EDP 2016-17

Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	No. of Trainees Settled	Settlement Rate
1	Mens Tailor	ICICI BANK	1	25	25	100%
2	Women's Tailor	ICICI BANK	44	1221	870	71%
3	Bamboo & Cane crafts	ICICI BANK	1	23	18	78%
4	Paper Cover, Envelope and File Making	ICICI BANK	1	35	25	71%
	Total		44	1304	938	72%

General EDP

Trained 1333
Settled 1166

Under this category, various training programs which are directly related to government schemes are conducted such as Pradhan Mantri Employment Generation Programme (PMEGP), Khadi and Village Industries Commission (KVIC), topics like entrepreneurship development, financial aspects of business, marketing, communication etc., are covered. After completing the training, the trainees are eligible for government subsidies.

General EDP 2016-17

Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	No. of Trainees Settled	Settlement Rate
1	Business Correspondent & Business Facilitator	ICICI BANK / NRLM	5	121	93	77%
	EDP for PMEGP Beneficiaries	ICICI BANK	22	271	214	79%
	Entrepreneurship Development Programme (EDP) for Micro Entrepreneurs	ICICI BANK	18	560	512	91%
	General EDP	ICICI BANK	12	357	344	96%
	Kaushl Vikas Sakhi	ICICI BANK	1	24	3	13%
	Total		58	1333	1166	87%

Wage Employment Programme		Trained 1402	Settled 1025
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Like other tier-II cities, Udaipur and Jodhpur are also witnessing significant growth in some activities like manufacturing, construction, and mining. Therefore, there is a continuous demand for young and skilled workforce in these sectors. ICICI RSETIs run many programs which are designed to cater to the local industry demand. A key element of these programs is compulsory on-the-job training which gives them hands-on industry experience.

Wage Employment Programmes 2016-17

Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	No. of Trainees Settled	Settlement Rate
1	Computerized Accounting	ICICI BANK	8	170	152	89%
2	Sand Stone Cutting and Finishing	ICICI BANK	15	412	302	73%
3	Travel and Tourist Guide	ICICI BANK	2	52	47	90%
4	Masonry & Concrete Work	ICICI BANK	24	702	479	68%
5	Office Administration	ICICI BANK	3	66	45	68%
	Total		52	1402	1025	73%

Consolidated Training Data Udaipur & Jodhpur 2017-18	Trained 15061	Settled 11263
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Sr. No.	Programme	Sponsored By	No. of Batches	No. of Trainees (Total)	Settlement	Training contribution Ratio
1	Agriculture EDP	ICICI BANK	205	6612	5258 (80%)	44%
2	Process EDP	ICICI BANK	170	4410	2876 (65%)	29%
3	General EDP	ICICI BANK	68	1849	1508 (82%)	12%
4	Product EDP	ICICI BANK	44	1304	938 (72%)	9%
5	Wage Employment	ICICI BANK	42	886	683 (77%)	6%
	Total		529	15061	11263 (75%)	

TRAINING PROGRAMMES CONDUCTED: CENTRE WISE

ICICI Rural Self Employment Training Institute – Udaipur and Jodhpur has been committed to inclusive growth and capacity development of rural youth. To fulfill this promise we initiated a concept of "Satellite Centers" which are fully-equipped non-residential training centre at the block level. It runs on the same guidelines and standards practices as any district level RSETI. These satellite centres maintain and follow the highest level of quality thus has emerged as prominent skill development institutes catering to the needs of rural youth.

Since the establishment of its first satellite centre, this model has helped ICICI RSETI to reach out more and more youth. These centres are equipped with organised classrooms, technical and practical labs, and are equipped with all basic amenities and infrastructure that a standard training institute ought to have so as to provide an environment of shared learning and development for the rural community.

Since the establishment of its first satellite center, this model has helped ICICI RSETI to reach out more and more youths.

Udaipur

Centre Name	Location (Block)	Date of Establishment	No. Of Training Programmes Conducted	Trainees Trained	Settlement (%)
Residential Center	Badgoan, Girwa & Udaipur city	Mar 05, 2006	43	916	72%
Mavli	Mavli	July 13, 2013	22	601	66%
Semari	Semari	Dec 02, 2014	20	600	58%
Rishabhdeo	Rishabhdeo & Kherwara	May 15, 2015	22	603	62%
Bhinder	Bhinder	April 15, 2014	25	697	86%
Gogunda	Gogunda	July 01, 2015	19	565	73%
Jhadol	Jhadol	Dec 22, 2012	23	657	73%
Salumber	Salumber	May 05, 2014	20	604	62%
Public Satellite Centre	Kotda	October, 2013	13	431	54%
Dairy Project	Mavli	April, 2015	24	782	96%
SHG	Kurawar & Sarada	April 2016	35	1072	83%

Jodhpur

Centre Name	Location (Block)	Date of Establishment	No. Of Training Programmes Conducted	No. of Trainees Trained	Settlement (%)
Residential Center	Mandore, Jodhpur City	March 7, 2007	45	1072	76%
Balesar	Balesar	April 10, 2015	31	890	82%
Baori	Baori	Sep 19, 2013	24	722	85%
Bilara	Bilara	Sep 11, 2013	24	716	80%
Bhopalgarh	Bhopalgarh	April 10, 2013	26	710	74%
Salawas	Luni	April 10, 2014	26	713	82%
Phalodi	Phalodi	Oct 13, 2013	30	864	77%
Dairy Project	Bhopalgarh	Aug 01, 2014	46	1518	63%
Agriculture	Baori	Nov 01, 2014	5	145	100%
NRLM Project	Shekhala	Jan 1, 2018	6	183	87%



EXTENTION ACTIVITIES: UDAIPUR



Literal Learning Workshop for Women Entrepreneurship

The ICICI RSETI model to promote and encourage entrepreneurship among women is a unique one – be it post-training facilitation or evaluating the progress by hand-holding trainees until the last-mile delivery. In short, beginning from selection of a trade until the successful launch of their respective enterprises, the RSETI's operates on this mission mode. From time to time, the institute also keeps organizing workshops and seminars on relevant topics. On a similar note, on 20th January 2018 ICICI RSETI organised a one-day interactive workshop on “Lateral Learning Workshop for Women Entrepreneurs” with the support of Asian Development Bank and Ernest & Young. In this workshop, approximately about sixty aspiring women entrepreneurs from all blocks of Udaipur district participated with a great deal of enthusiasm. They discussed diverse hurdles related to family or financial constraints as well as delved into other challenges as well as opportunities and eventually gained insights on overcoming these to establish a successful enterprise.

GRAM (Global Rajasthan Agritech Meet), Udaipur



The government of Rajasthan in order to promote and give exposure about the new technologies to rural farmers of the region, had organized a three days exhibition focused on Agriculture and Allied Activities. GRAM Udaipur 2017 was organized from 7th to 9th November 2017 at Maharana Pratap University of Agriculture & Technology at Udaipur. ICICI Bank, a major sponsor of the event and through its ICICI RSETI arm participated in it as a pioneer in the field of skill development training of local farmers. Local farmers and general public visited our stall and took information about our training programs. The event proved to be a great platform for spreading awareness.

Stakeholder's Meet of Dairy Project – Udaipur

Stakeholder's Facilitation Meet for Udaipur Center was organised at The Arjun Bagh, Udaipur on 21st July, 2017 at 11.00 am. All stakeholders supporting our dairy training initiative such as a team of Hanuman Van Vikas Samiti, beneficiaries of SHG training, master trainers of dairy training and ICICI RSETI staff supporting in SHG training were invited. This meet was aimed to give recognition to the different members of the stakeholder's fraternity – be it of those engaged guest lectures, exposure visits, market linkages, credit linkages, artificial insemination, vaccinating cattle and other extension services.



In all a total of 18 stakeholders and 6 SHG female beneficiaries participated in the program. The participants included senior manager and branch managers (RMGB, Udaipur), State Project Manager (JK Trust), Programme Manager (BIAF), Deputy Manager (SARAS), Program Director & Team Leader (Manjari Foundation), District Forest Officer (North, Udaipur), Assistant Professor (Navaniya Farm). The program was also attended by master trainers of Dairy training, and staff members of Hanuman Van Vikas Samiti.

Swachata Hi Sewa – Awareness Campaign

On 3rd October, 2017 “Swachata Hi Sewa” campaign was launched across every centre of ICICI RSETI where several awareness programs were organized. The aim of the campaign is to create basic awareness among trainees and general community about cleanliness and hygiene both at a personal and community level. This program covered topics related to - Sanitation, disadvantages of open defecation, manual scavenging – disadvantage, solid-waste management, menstrual hygiene, personal hygiene, community hygiene, water and air borne diseases.



Amrita Haat

Department of Women and Child Welfare, Rajasthan organized the 6 days Annual Fair “Amrita Haat” held from 16th to 21st December 2017. This fair is organized every year and the main participants are women’s SHG group of Udaipur district. It is a popular fair and a good number of people from both urban and rural area visits this fair, therefore it becomes an important platform to promote “Skill Development Programs”.



Employer’s Meet



To recognize and appreciate the support of employers and other key stakeholders ICICI RSETI organized its annual event “Employer’s Meet” on 31st March 2018. Over 90 stakeholders and employers from all blocks of Udaipur participated in the event. Selected dignitaries and government officials participated in it including Shri Arjunlal Meena, Mr. Nitin Chauhan the MP of Udaipur, Mr. Sudhir Dave - Chief Manager, ICICI Bank, Director Statistics TAD office, Mr. Hansraj Choudhary, President, UCCI (Udaipur Chamber of Commerce and Industry) gave their valuable feedback, suggestions and interacted on several relevant topics. Our successful trainee candidates shared their experiences with distinguished guests and other participants. At the end of this meet, all participants were presented with Mementos by the honourable MP as a token of appreciation.

EXTENTION ACTIVITIES: JODHPUR

Work-shop and Placement for Office Administration and Computer Accounting batch at Jodhpur Centre

A two days' workshop on "Current Market Scenario for Wage Employment" for ex-trainees of Office Administration and Computer Accounting batch was organized on 21 & 22, August 2017 at ICICI RSETI, Jodhpur. Experts from relevant fields were invited for the interactive



session on topics related to – current market trends, identifying and tapping business opportunities, self-grooming, career growth plan, etc. Around 28 ex-trainees attended the workshop in which they learnt about the significance of improving communication skills, importance of teamwork, and about ideas related to creativity, improving efficiency and productivity. Through soft skills training, they were also informed about the practices to increase their ability to handle stress during interviews. In concluding session, placement team provided useful inputs related to the new placement opportunities.

Beauty Parlour Saminar

A one day "Advance Techniques Training on Beauty Parlour Management" was organised for trainees at Phalodi Satellite centre on March 18, 2017. Around 60 current and ex-trainees attended and learnt about the trends and techniques related to beauty, make-up and hair-styling. Famous beauty and makeup specialist Mr. Ashok Paliwal of Prahalad Salon, Udaipur was invited to share his experience and expertise. The advance training was given in the form of Practical demonstration and interactive session.



Foundation Day of Baori Satellite Centre

Baori satellite centre team organised “Foundation Day Celebration” on September 19, 2017. Total of 70 current and ex-trainees attended the event. The program was also attended by various sarpanch members of nearby villages namely – Denish Deshlara, Ms. Kiran Devi, Mrs. Madhu Meghwal, Mrs. Raj Kunwar, Mrs. Usha Kunwar, Ms. Renu, Mrs. Pappu Devi, along with Mr. Bhanwar Lal (Tehsildar), Dr. Poonam Soni (Principle of Government School, Bori)



also attended the event. One of the objectives of the event was to strengthen the association of Ex-trainees with ICICI RSETI and share the experiences of successful trainees with other stakeholders.

Training of Trainers (TOT)

A two days “Training of Trainers” program was organized for placement and dairy team of Jodhpur. In the training various relevant topics were covered such as – Enhancement of training output, work culture orientation, change in pedagogy, etc. Training was delivered by two of our experts’ trainers and about 35 staff members participated in the program.



Rozgar Fair at ITI Collage, Jodhpur

RSETI, Jodhpur team participated in “Rozgar Mela” organised by Rozgar Kendra held at ITI Men’s College, Jodhpur campus on March 23, 2018. The event saw a good number of participants especially the youth and this proved to be an effective platform



for RSETI to promote its “skill development training” programs. In this event, around 105 unemployed youth were counseled and 51 enquiries were generated. Many stakeholders from respective government and other institutes were present such as RSLDC Jodhpur, LIC Jodhpur, IGNOU Study Centre, DIC, Jodhpur, Employment Exchange, Nagar Nigam etc.

Mahila Kisan Samuh Sammelan

On March 27, 2018 “Mahila Kisan Samuh Sammelan” was organized by RSETI Jodhpur, with the objective of creating awareness among the participants from rural locations about some of the best practices being followed at Manasvi Agro Producers Company Ltd. The event started with a welcome address by Mr. Safdar (Program Manager RSETI Jodhpur) with a briefing about the programs of ICICI-RSETI, about different kind of training facilities



available at RSETI. The journey of Dairy Project Bhopalgarh and Manasvi APCO along with the challenges faced and the scope of agro business were also discussed. The other important discussions were related to the mission of Manasvi APCO and about how the rural women are getting financial freedom and empowering themselves with the help of this program.

Paschimi Rajasthan Udyog Hastshilp Utsav-2018

RSETI Team attended Paschimi Rajasthan Udyog Hastshilp Utsav programme organised by DIC, Jodhpur at Ravan Ka Chabutara Maidan, at Jodhpur on January 14, 2017. The placement teams and all our other teams from various centres participated in this event. Pamphlets were distributed to all participants and briefed about ICICI RSETI training programs. The objective of the event was to sensitize the youth about ICICI RSETI programs. As many as 385 unemployed youth were given information about various skill training programs and 265 enquiries were generated.



Employer's Meet

As a part of our ongoing exercise, in this financial year too, an "Employer's Meet" was organised at each satellite centre and one major event on this line was organised at Jodhpur. The main purpose of organizing these meets was mainly to recognize the changing market scenario, identify and analyse the market needs with respect to wage employment and self-employment, to identify new trades for training, to enhance liaison with potential employers for OJT and Placements, to spread awareness about achievement and activities of ICICI RSETI and to collate feedback from employers about trainees and training. In all, seven employer's meet were organised at different blocks of Jodhpur district in which around the team connected with 150 different employers. These meets were also attended by senior officials of Government, industry and institutes namely – CEO, Zila Parishad, PRI members, BDO's, Lead District Manager, District Project Manager-NRLM, etc.



PRAKALAP SUBHARAMBH SAMAROH FOUNDATION STONE-LAYING CEREMONY OF “ICICI RSETI JODHPUR’S NEW GREEN BUILDING

Today, our environment is exposed to many unpleasant effect and impact, it is largely due to the emission of greenhouse gases and an increase in carbon footprints, to overcome and minimize this and many new technologies has been introduced and one such concept is of “Green Building construction”. This is an innovative step towards creating a better sustainable environment. ICICI Group is also sensitive towards the issue and on March 1, 2018, Prakalap Subharambh Samaroh or Foundation stone-laying ceremony of “ICICI RSETI Jodhpur’s new Green Building was organised. The Green building (also known as green construction or sustainable building) refers to both a structure and the application of processes that are environmentally responsible and resource-efficient throughout a building's life-cycle: from planning to design, construction, operation, maintenance, renovation, and demolition. J M O H A N C O CONSTRUCTIONS, Jaipur has been hired for the construction of this first of its kind RSETI of India.

The programme was attended by Mr. Anuj Agrawal - Head Infrastructure

Management & Service Group, ICICI Bank, Mr. Chinmay Sengupta - COO, ICICI Foundation for Inclusive Growth, Mr. Karamveer Ghura - Zonal Head ICICI Bank, Mr. Manaj Jaswal - Zonal Head, ICICI Bank, Mr. Sanjay Kumar Choudhary - Vice President ICICI Foundation for Inclusive Growth and Head RSETI's, Mr. Surendra Singh Shekhawat, Joint Director ICICI RSETI, Jodhpur, and other ICICI RSETI staff members and candidates.

Mrs Chanda Kochhar - Chairperson of the Governing Council, ICICI Foundation for Inclusive Growth and Managing Director & CEO, ICICI Bank and Mr Saurabh Singh - President, ICICI Foundation for Inclusive Growth and Senior General Manager, ICICI Bank joined the programme by video conferencing.

The programme started with the chanting of mantras followed by a traditional “welcome song” by women of SHG group of Bhopalgarh Dairy Project. After that ‘Foundation Laying Ceremony’ started with the unveiling of the placard, following with symbolic Foundation Stone laying. After this Mrs Chanda Kochhar addressed the gathering in

which she praised ICICI RSETI for its work in the field of skill training, she also mentioned and appreciated about “Bhopalgarh Dairy Project” and the kind of transformation it has brought in the region, she concluded by giving best wishes to the entire team.

Mr Sanjay Kumar Choudhary presented vote of thanks and the ceremony concluded with a group photo of the entire team.



PLACEMENTS KEY HIGHLIGHTS

Udaipur

- Employers facilitation meet was held at Hotel Ambience, Udaipur on March 31st, 2018. Total of 80 employers who have been regularly supporting ICICI RSETI trainees in Placement process were felicitated by honorable Member of Parliament Udaipur Shri Arjunlal Meena honourable MP of Udaipur, Mr. Sanjay Choudhary Director RSETIs, Udaipur and Jodhpur, Nitin Chauhan, Chief Manager, Government banking ICICI Bank, Sudhir Dave, TAD Divisional Commissioner and Hansraj Choudhary, President, UCCI. In all 90 stakeholders participated in the event.
- Organised 7 Employers Meet at our seven satellite centers namely Bhinder, Salumber, Rishabhdeo, Jhadol, Gogunda, Semari, and Mavli in order to extend support from employers/alumni to our trainees and also to create more awareness regarding services rendered by ICICI RSETI, Udaipur.
- Participation in "Amrita Haat" and "Rojgar Mela" for SHG groups wherein ICICI RSETI had put up a pavilion from 16th to 20st December, 2017. This event was organised by the Department of Women and Child Welfare, Udaipur. We were able to showcase the work done by us to empower rural women.
- Initiated OJT in two trades namely "Beauty Parlour management" and "Cell Phone Repairing" for the current batches running at our residential centre.
- We facilitated placement of 2 trainees of office administration batch in Paytm financial services based in Udaipur where they were offered a salary of Rs 18000/- per month.
- One trainee was successfully placed in Fusion Outsourcing Limited, a leading KPO based at Udaipur at a salary of Rs 20,000/- per month.
- We carried out Sensitisation Activity initiative at Government Meera Girls College for mobilisation of final year students for Office administration Batch.
- We took part in the five Employment Fairs held at Udaipur that was organised by the Employment Exchange Department.
- We also had conducted an initiative for Sensitisation of Youth in Milan Mela in Kotra.
- Two motivational sessions by IIM Udaipur students were arranged for trainees at ICICI RSETI Residential centre.
- One re-skilling training program arranged with the support of Sadhna Centre for 'Women's Tailor' batch at Bhinder with forward linkage support provision.
- 65 EAPs and Ratri-choupal were arranged by placement team during this financial year.

Jodhpur

- ICICI RSETI, Jodhpur conducted training in about 25 different trades, comprising of 134 wage employment-oriented training programs during the FY 2017-18 wherein 3544 trainees had benefitted.
- The placement cell had organised 36 block level 'On-the-Job Training' (OJT) for all eligible trainee batches. 168 new OJT partners were added this year so as to strengthen the network with block level employers.
- During the year, 134 exposure visits were conducted across trades to enable trainees for real market scenario. During the year, 220 guest lectures were organised in which 47 industry experts participated to lend expertise.
- During the year, more than 2400 new vacancies were identified from the employer's pool. Also, 229 new employers were added to this pool to expand the recruiter base.
- Further to support trainees for sustainable livelihood, 54 placement drives were conducted that resulted in placement of 1127 trainees. Also in addition to this, 43 EAPs, 21 awareness activities including participation in seven employment fairs to create awareness about RSETI programs was done.
- To strengthen the liaison with block level stakeholders, six block level employer's meet and 6 SWAYAM (meeting of RSETI alumni) activity were conducted at the satellite centres. Also, one district level Employer's meet was organised at Jodhpur to honour and felicitate the key stakeholders.
- Eight training programs were conducted in the area of Computerized Accounting that comprised of 74 females and 96 male trainees with 89% settlement rate.
- Workshop-cum-training program was conducted for unsettled trainees in the area of Computerized Accounting and Office Administration to enhance their employability success that benefitted 28 trainees.

HUMAN RESOURCE DEVELOPMENT PROGRAMME

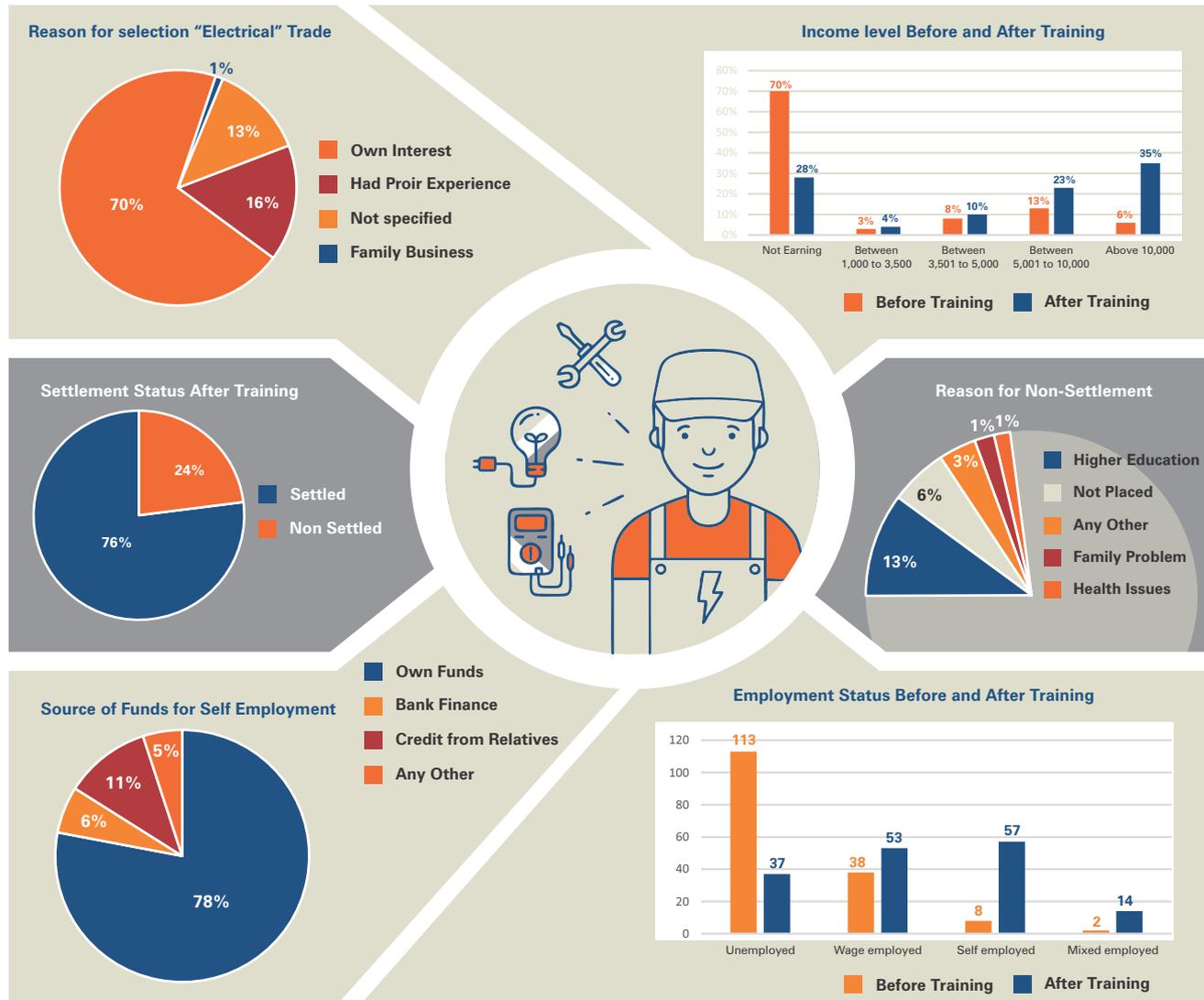
S No	Training Topics	Type	Trainer / Training Institute	Date	Number of Participants
1	Common Notified Norms of NSQF NAR Compliance – Areas of improvement and Training quality	Internal	Ram Gopal Samota R K Bolia	Jan 12, 2018	11 Community Mobilisers
2	Common Notified Norms of NSQF Follow-up procedure and documentation Queries related to online portal applications Procedure and uses of Bulk sms facility	Internal	Ram Gopal Samota Mukesh Nair	Dec 14, 2017	11 Follow-up Assistants
3	Follow up Formats/ procedure Alignment with NSQF (Content / Input standards / duration / Biometric / Evaluation)	Internal	Ram Gopal Samota Kunal Swami Shivani Kulshreshtha	Sep 23, 2017	11 Follow-up Assistants 11 Community Mobilisers 01 Trainer: Agriculture 01 Training Coordinator
4	Capacity building programme for HVVS team (Partner NGO in SHG Project) Follow-up procedure and documents for MIS File keeping & documentation as per NACER Guidelines Pre training, Training and Post training activities Effective mobilisation activities	Internal	Ram Gopal Samota Ritu Jain Neha Shrimali R K Bolia	Aug 2, 2017	07 team members of partner NGO
5	Follow-up - Objective / process / reports and documentation Stand-up mitra portal /ST/SC pop/other Govt. sponsored credit linkage schemes	Internal	Ram Gopal Samota M K Dwivedi Mukesh Nair	Jul 3, 2017	11 Follow-up Assistants 11 Community Mobilisers
6	Adult Learning Concepts, Activity, Practical Implements Entrepreneurship Development Programme (EDP)	Internal	Mayuresh Palkar (ICICI Foundation for Inclusive Growth) Shivani Kulshreshtha Ram Gopal Samota Pankaj Chopra	April 14-15, 2017	20 Master trainers from Udaipur and Jodhpur RSETIs
7	Service as a Differentiator	External	Mr. Nirjhar Chakravarty (Power Infinity)	Feb 8-9, 2018	27 Executive staff members of Udaipur & Jodhpur RSETIs
8	Capacity Building	Internal	ICICI RSETI UDAIPUR	Apr 14, 2017	20
9	RTP	External	NACER center	Jun 5, 2017	2
10	Financial Literacy	External	NACER center	Jul 3, 2017	1
Total					163

Impact Assessment Report

Impact assessment study of trade - "Gharelu Vidut Upkaran Sewa Udyami" ICICI RSETI Udaipur

Objective:

- To study the socio-economic impact of trainee.
- To identify the reasons for non-settlement of trainees.
- To propose suggestive measures for the improvement in non-settlement.
- To give the suggestion to improve the handhold support.



Conclusion:

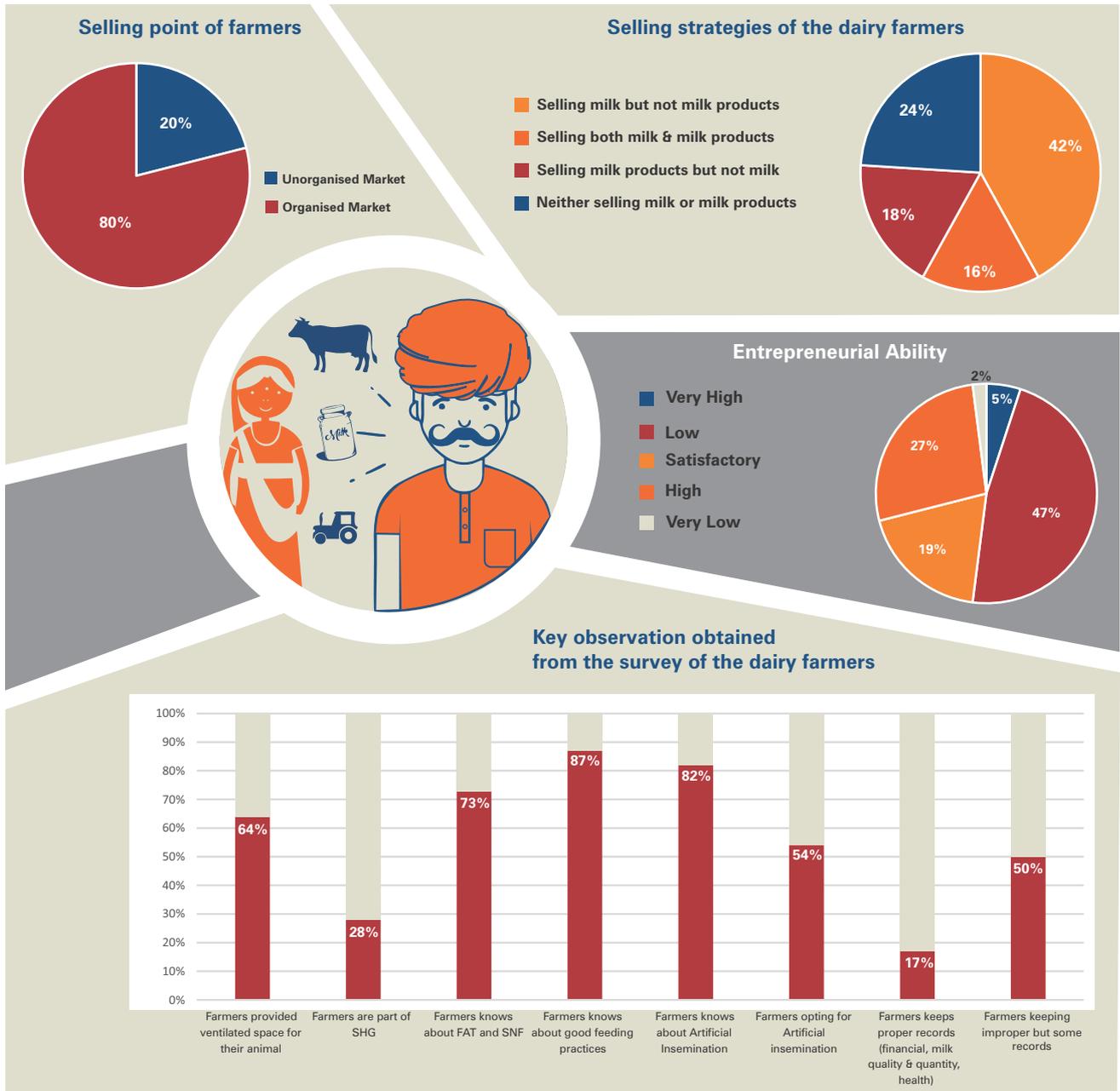
- Due to the training given their wage and self employment increases
- Increased self-confidence, self-esteem and aspirations
- Settlement Status:
- Settled-76% (124)
- Not Settled-24% (37)
- Wage Employed:53, Self Employed: 57, Wage and Self both: 14

Value Chain Analysis: Dairy Project, Bhopalgarh

Scope of Dairy Entrepreneurship and Value Chain Analysis at Bhopalgarh block

Objective:

- To study the scope of dairy entrepreneurship at Bhopalgarh block
- To assess value chain of dairy products at Bhopalgarh block



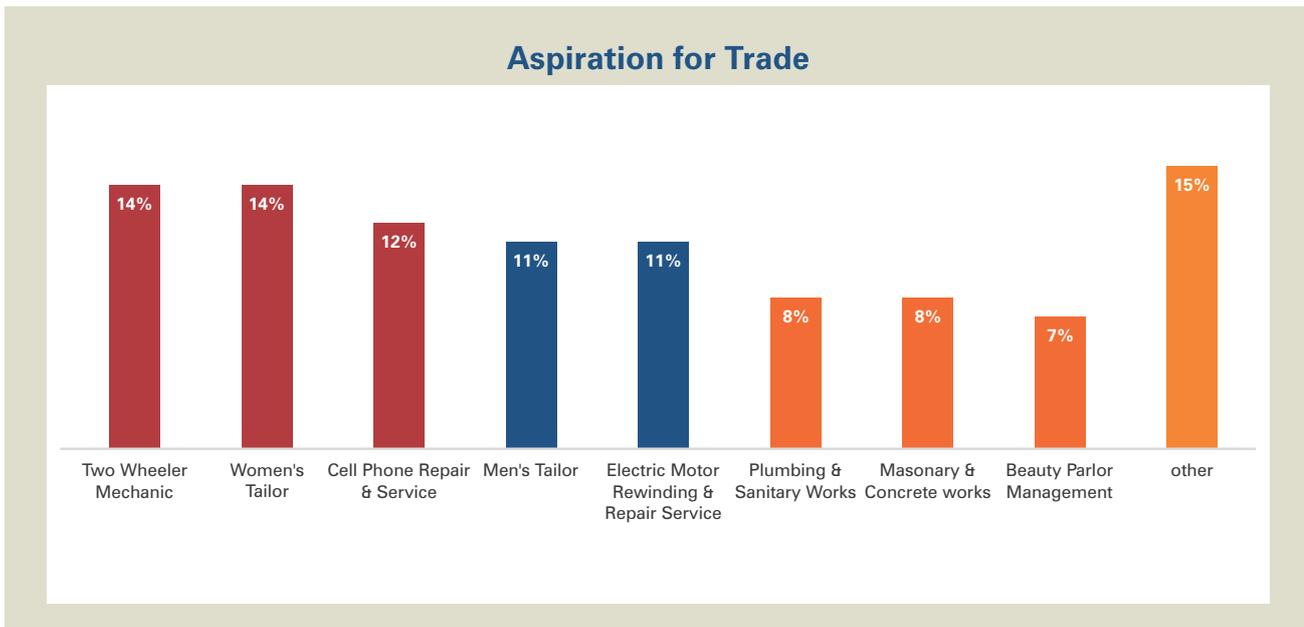
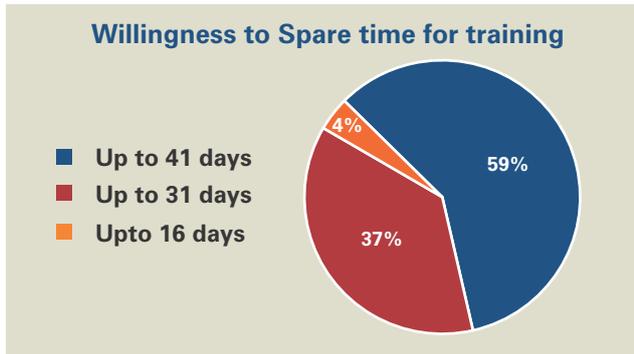
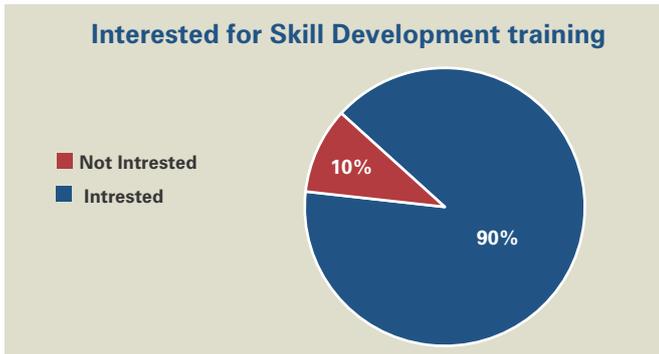
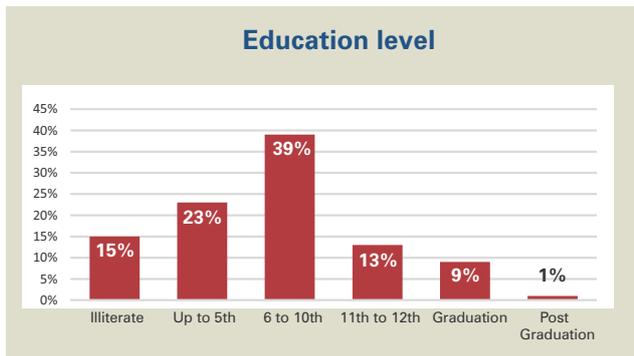
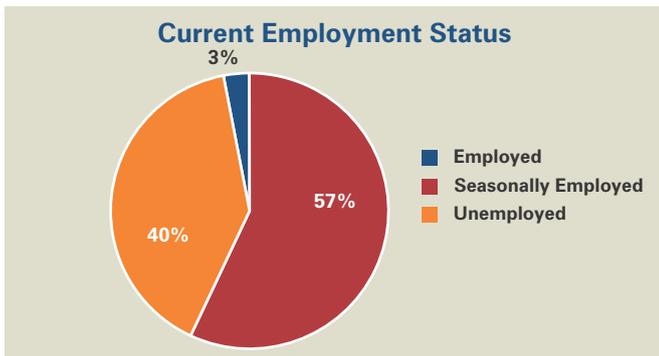
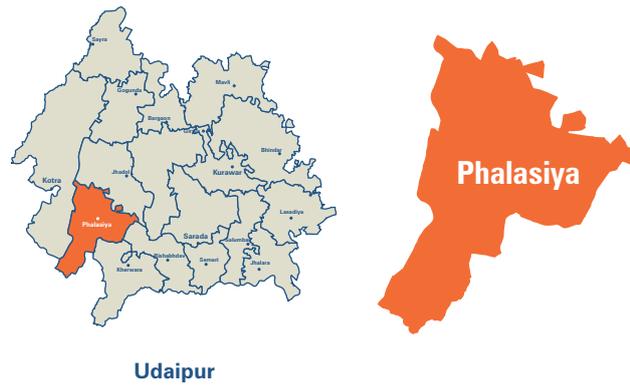
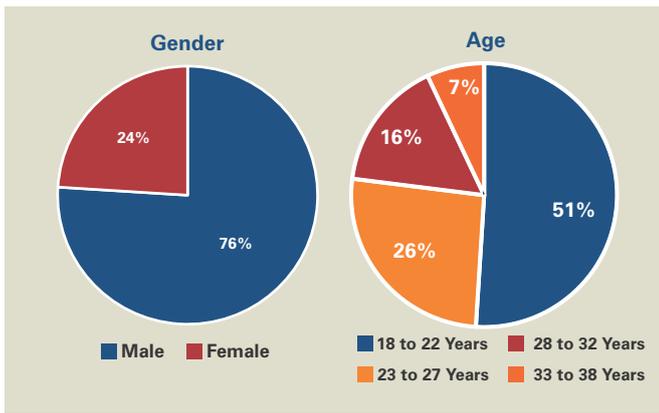
Conclusion:

The dairy entrepreneurial ability of the farmers is more than satisfactory. Farmers having entrepreneurial ability are 48.16%. The dairy entrepreneurial ability of the dairy farmers is affected by two factors: Cropping pattern and Land holding size. Farmers with land size less than 50 bigha shows more interest in dairy entrepreneurship. Farmers who are dependent on rain fed agriculture are more interested in dairy entrepreneurship than those having irrigation facility. According to value chain analysis to increase the profit, farmers need to invest more on:

- Use of automatic milk analyser and better transportation facility will benefit farmers.
- More local resources for constructing shed for their cattle
- Cattle Feed such as compound feed, silage, UMB etc.
- Adopting best milking practices
- Buying good breed of cattle
- Product diversification

Baseline Study: Block Phalasiya, Udaipur

Sample Size: 250

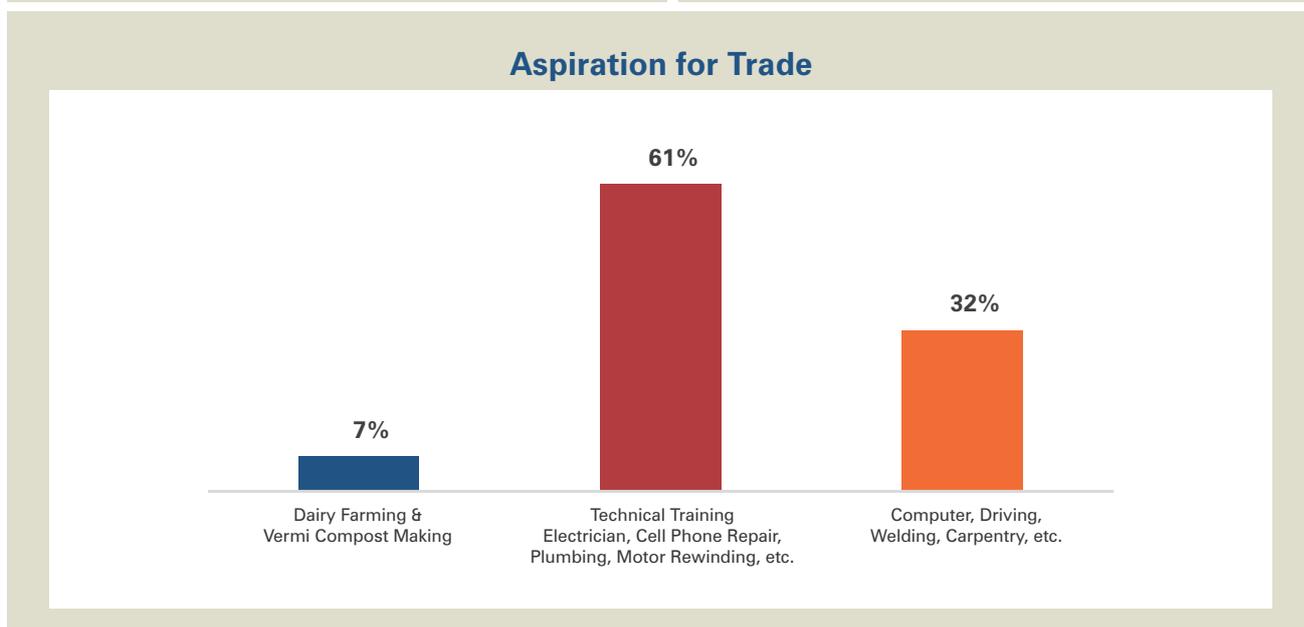
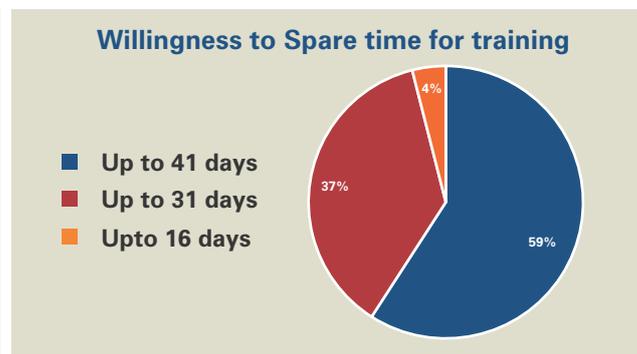
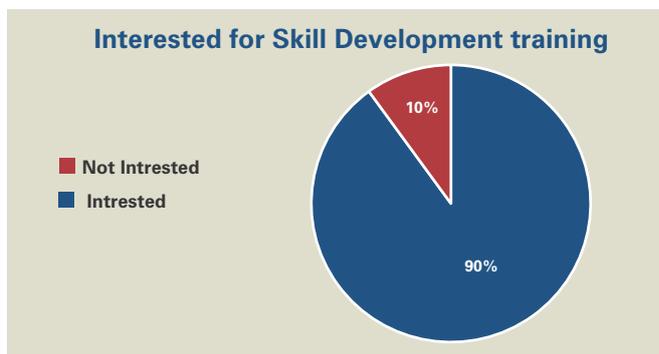
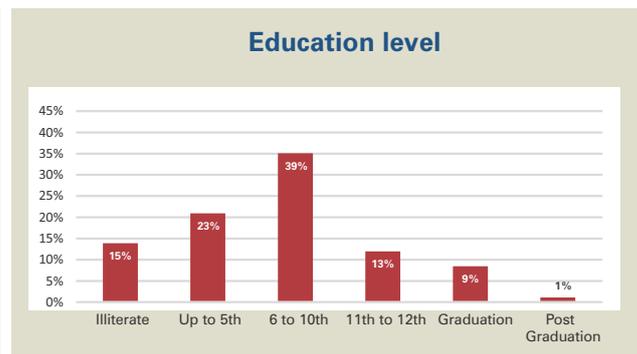
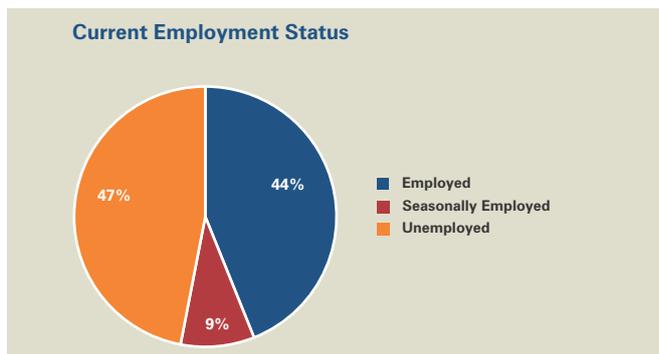
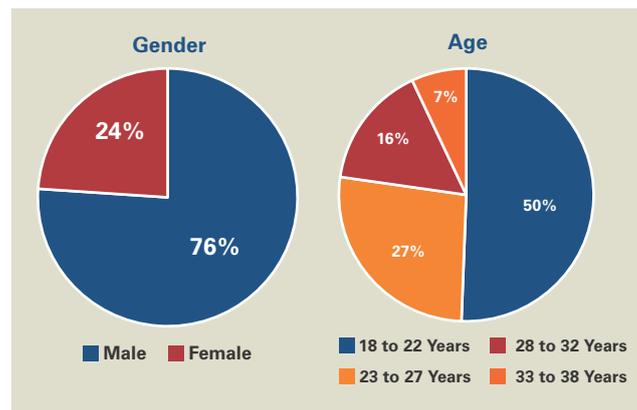


Baseline Study: Block Shergarh, Jodhpur

Sample Size: 330



Jodhpur



CONSOLIDATED BALANCE SHEET AS AT 31st MARCH, 2018

PARTICULARS	SCH		FY 2017-18		FY 2016-17
SOURCES OF FUNDS :					
Capital Funds					
Reserves & Surplus	1		4,28,58,257		4,25,19,754
Current Liabilities					
Current Liabilities	2		2,48,94,834		84,48,682
TOTAL			6,77,53,091		5,09,68,436
APPLICATION OF FUNDS :					
Fixed Assets:	3				
Gross Block		2,70,99,106		2,81,89,454	
Less: Depreciation		<u>33,35,911</u>		<u>38,71,274</u>	
Net Block		2,37,63,195		2,43,18,180	
Add: Building WIP - Jodhpur		41,80,510	2,79,43,705	4,96,441	2,48,14,621
Current Assets, Loans and Advances:					
Cash & Bank Balances	4	1,93,94,555		1,87,34,250	
Sundry Receivables	5	6,14,997		7,535	
Investment		54,27,946		50,97,354	
Advances & Deposits	6	1,34,33,433		14,89,539	
On Going Training and other Prepaid Expenses	7	<u>9,38,456</u>		<u>8,25,138</u>	
			<u>3,98,09,386</u>		<u>2,61,53,815</u>
TOTAL			6,77,53,091		5,09,68,436

Notes to Accounts (enclosed separately)

The Schedules referred to above form an integral part of the Balance Sheet.

As per our Separate Report of even Date

For AGRAWAL BHANDARI & CO
CHARTERED ACCOUNTANTS

For ICICI SATAT AAJEEVIKA SOCIETY

(SATYENDRA KUMAR AGRAWAL)
Partner
M. NO. 072675

(SANJAY K CHOUDHARY) (KULDEEP CHITTORA)
Secretary Treasurer

Place: UDAIPUR
Date: 13/10/2018

CONSOLIDATED INCOME & EXPENDITURE STATEMENT FOR THE YEAR ENDED 31st MARCH, 2018

PARTICULARS	SCH	FY 2017-18	FY 2016-17
INCOME :			
Grants			
Grant from ICICI Bank I.D.F. for Trainings		3,56,73,166	3,41,51,464
Grant from ICICI Bank I.D.F. for SHG & FIG Projects		83,47,441	80,76,456
Grant from ICICI Bank I.D.F. for Revenue Expenditure		6,44,80,035	6,33,95,839
Grant from ICICI Bank I.D.F. for Capital Expenditure		32,70,304	40,86,004
Grant received for BPL Candidate Training		0	63,51,000
Grant received From Nabard		0	1,56,000
Grant from Other Agencies for Training	8	13,71,209	2,60,934
Bank Interest & Other Income			
Saving & FD Accounts		12,55,694	12,13,548
Misc Income		<u>12,785</u>	<u>21,123</u>
TOTAL		<u>11,44,10,634</u>	<u>11,77,12,367</u>
EXPENDITURE :			
Administrative Personnel		31,45,003	28,64,135
Programme Personnel		3,35,79,201	3,16,59,325
Operational Cost		1,55,68,875	1,54,72,506
Center Rent Expenses		56,08,640	62,23,319
Communication & Branding		7,78,844	5,80,455
Awareness, Mobilisation & OJT		66,64,755	64,32,276
Content Development		0	1,63,823
SHG Formation and Nurturing Project		83,47,441	80,76,456
Provision for Leave Encashment & Gratuity		5,070	53,475
ERP (TCS Aid 360) Development Exp		0	6,26,750
Donation		4,00,000	0
Expenditure for Training by Funds from:			
- ICICI Bank I.D.F.		3,56,73,166	3,41,51,464
- Other Agencies		<u>9,65,225</u>	<u>2,07,830</u>
TOTAL		<u>11,07,36,220</u>	<u>10,65,11,814</u>
SURPLUS/(DEFICIT) BEFORE DEPRECIATION		36,74,414	1,12,00,554
Less: Depreciation	3	<u>33,35,911</u>	<u>38,71,274</u>
SURPLUS/(DEFICIT) TRANSFERRED RESERVES		<u>3,38,503</u>	<u>73,29,280</u>

Notes to Accounts (enclosed separately)

The Schedules referred to above form an integral part of the Balance Sheet.

As per our Separate Report of even Date

For AGRAWAL BHANDARI & CO
CHARTERED ACCOUNTANTS

For ICICI SATAT AAJEEVIKA SOCIETY

(SATYENDRA KUMAR AGRAWAL)
Partner
M. NO. 072675

(SANJAY K CHOUDHARY) (KULDEEP CHITTORA)
Secretary Treasurer

Place: UDAIPUR
Date: 13/10/2018

STAKEHOLDER'S VIEW

ICICI RSETI- Udaipur is playing a distinguished role among all RSETI's of India and this has been achieved because of its unique innovative approach, high set standards of training and dedication of its young and energetic team.

Bishnu Charan Mallick, IAS
District Collector Udaipur



Really a Model of best RSETI. All the facilities being provided to the candidates were outstanding. The trainee going under training in three courses were well satisfied. Really it is an outstanding RSETI I have visited.

Sanjay Kumar, IAS
Under Secretary, MoRD



I have visited RSETI after 6 year and really happy to see the growth and had become the national center of excellence.

Anandhi P, IAS,
District Collector - Rajsamand, Rajasthan



Excellent work by RSETI in the field of Skill Development. Congratulation to RSETI Team.

Mana Ram Patel
Additional District Magistrate, Jodhpur



ICICI RSETI is doing good in skill training. I participated in "Swaachta hi Seva campaign" to create awareness in young generation towards self-employment and sanitation. I wish all the best for future endeavors.

Abhilasha Choudhary
Sub Divisional Magistrate, Rajasthan Administrative Services



ICICI RSETI, Jodhpur is the best RSETI I have visited . Clear and focused about goal.

P K Jena,
Chief General Manager, RBI, Jaipur



It was a great experience to see innovative and realistic module of Financial Inclusion; RSETI team is doing a prodigious co-ordination and service in the field of entrepreneurship development. My best wishes

S P Shrimali,
Chairman RMGB Rajasthan



RSETI is significantly contributing towards skill enhancement of youth in general and rural area in practical. All the best for RSETI

Prof JP Sharma
Vice Chancellor, Mohanlal Sukhadiya University, Udaipur



Very dedicating team undertaking a noble initiative to fulfill dreams & aspirations of rural youth. Please keep it up & ensure livelihood of rural youth.

Jai singh Dhumal
Head Technology, Finance Group, ICICI Bank



आईसीआईसीआई आरसेटी जोधपुर भोपालगढ़ ब्लॉक में महिला सशक्तिकरण व स्वरोजगार प्रदान कर रही है व निःशुल्क प्रशिक्षण से किसानों, बेरोजगारों व पशु पालकों को अपनी आय बढ़ाने में मदद कर रहा है। मैं सभी आरसेटी स्टाफ को ग्रामीण विकास क्षेत्र में अच्छे कार्य करने के लिये शुभकामना देती हूँ।

जमना जयप्रकाश देवड़ा
सरपंच, भोपालगढ़ ग्राम पंचायत
जोधपुर



आईसीआईसीआई आरसेटी का सेटलाईट सेंटर भीण्डर ब्लॉक में बेरोजगार युवाओं को विभिन्न विधाओं में कौशल प्रशिक्षण देकर रोजगार के नये अवसर प्रदान कर रहा है तथा इस इलाके में उन्नति के लिए एक महत्वपूर्ण संस्थान के रूप में उभर कर आया है। इस संस्थान द्वारा हमारी ग्राम पंचायत कुण्डर में भी डेयरी सम्बन्धित प्रशिक्षण दिया गया जिसके द्वारा आज कई किसानों को इसका लाभ मिला। संस्थान के सभी स्टाफ और प्रशिक्षणार्थियों को बहुत बहुत शुभकामनाएं।

सीता कुमारी मीणा
सरपंच, कुण्डर ग्राम पंचायत
उदयपुर



Vala Ram Patel
Village: Kholdi, Block: Salumber, District: Udaipur
Electric Motor Rewinding & Repair Services
Salumber Satellite Centre

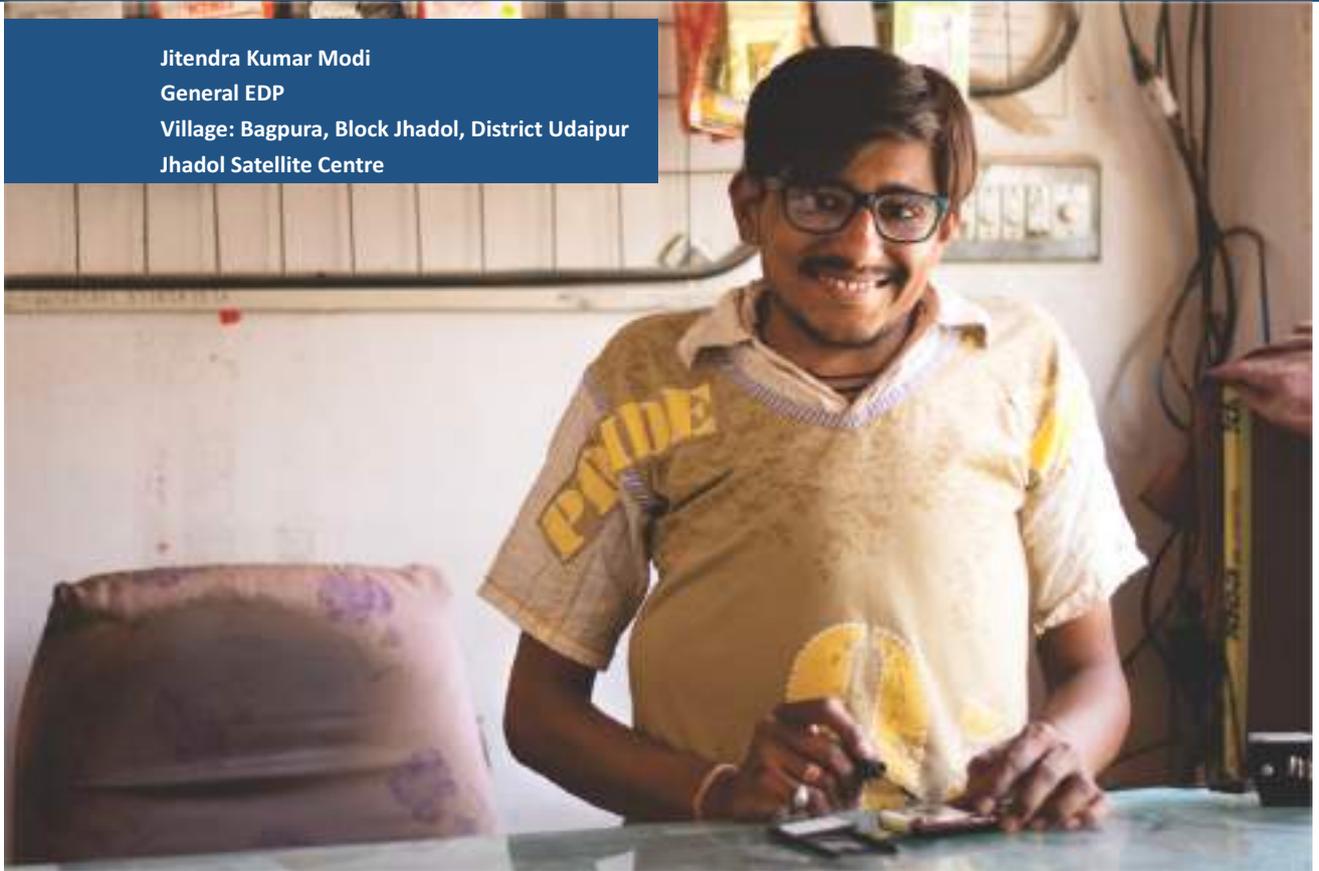


Vala Ram Patel's parents were marginal farmers, and thus income was always too meager resulting in leading life in perpetual hardships. Life took a drastic turn when his father passed away due to chronic disease. Vala Ram was very young. He left school after 7th class and started helping his uncle on the farm. Hardships and difficult situation made him mature at a very young age and in his early life he realized that it is very important to work hard to progress and look for avenues to earn more for survival. He began accompanying one of his relatives who as an electrician went about attending repairing work. His hard work on the field brought some financial stability but he was not satisfied with his situation. One day his friend and alumni of RSETI motivated him to visit Salumber Satellite centre. He was rather impressed with the opportunity that was there before him - the facilities and infrastructure of the institute. He immediately enrolled himself in the "Electric Motor Rewinding & Repair Services" training program.

Soon his 45 days training started, in his words "Not a single day of training was wasted and every day we learnt new things, for me it was impossible to learn such things in my village and ICICI RSETI made this possible." Apart from learning technical aspects, he quite enjoyed the EDP sessions as it gave him the hope of having run his own enterprise successfully. It gave him a new perspective not only to run his business but for his overall life management. When asked what was the best part of training he replied "The practical training on real electrical motors gave me a lot of confidence."

After training he started working on freelance basis for the next 6 months but meanwhile he kept looking for a suitable property for setting up his own shop. With the help some savings he set up his own shop which was 13 km from his village. In the initial period, his monthly turnover was Rs. 10000/- to 12,000/- per month but after 6 months he relocated his business to his own village in front of the main bus stand. This strategic move came to be very fruitful and today his monthly turnover is around Rs. 20,000/- a month and he is also able to save some money.

Jitendra Kumar Modi
General EDP
Village: Bagpura, Block Jhadol, District Udaipur
Jhadol Satellite Centre



Jitendra Kumar Modi is 29 years old. His father Prakash Modi runs a grocery store in the Bagpura village, in Jhadol block of Udaipur district. Jitendra and his younger brother Hitesh were both partially disabled and this had a notable impact on their upbringing, and on their outlook towards their future goals in the business world. On the one hand, the near and dear ones showed sympathy towards them, while on the other they reflected skepticism about their future. However, they both completed their schooling eventually. Somewhere Jitendra knew that he had to do something of his own to establish himself in this world. After completing 12th standard, he with the help of a relative worked as a tester in an “electric meter manufacturing company” for 3 years on a monthly salary of Rs. 1800/- per month. Although this was too paltry a sum but it helped him boost his capabilities and confidence. He soon developed keen interest in cell phone technology and went for a full-time training for the same at a private institute in Udaipur. After that he started his cell phone repairing shop in his village, he was running the shop in a usual manner, meanwhile he got married and more responsibilities came on him. The inflow of money from the shop was limited and hence had to partially still depend on his father's income. One day a mobiliser of ICICI RSETI visited his village and told him the benefits of EDP training that how with the help of this training he can improve his business. He immediately enrolled for the training.

The training started at “Atal Sewa Kendra” at his village Bagpura on 8th September 2017. The training started at 4pm evening and went on until 10 p.m. daily. The duration of training was of 16 days and daily four sessions were taken on various topics by respective experts. According to Jitendra, this training gave him immense knowledge about topics such as – entrepreneurial competency, communication, financial literacy - banking deposits and advances, lending schemes, Government sponsored schemes, cashless banking, insurance, time management, marketing, book keeping & accountancy – cash book, sales & purchases, book keeping methodology, inventory management, and taxation. At the end of the training, Project preparation was done and a field visit was also organized in which they visited an established RSETI trained entrepreneur.

After training, Jitendra was brimming with new enthusiasm and decided on making some key changes in his routine. With the help of ICICI RSETI staff, he applied for mudra loan for expanding his business operations. His loan got dispersed and this enabled him to buy new line of products and other accessories and also upgraded his facility and equipment. Today, he is earning around 15000/- per month and has more plans to grow his business. In his words “this training has boosted my self-confidence and now I know there are people who believe in my abilities and look up to me as well.”

Nathu Singh
Village: Rathana, Mavli
Electric Motor Rewinding Repair & Service
Mavli Satellite Centre



Nathu Singh is just 23 years old but in this short span, life has thrown many challenges and shown him many facets. At the age of 18 while still studying in school, he went to Mumbai with a friend and worked there at a medical shop as a helper for almost two years where he earned Rs 7000/- per month. But life was too strenuous and hectic commuting every day. He decided to come back and worked again, this time at an electrical shop on a part-time basis earning a paltry salary of Rs. 4000/- per month. Meanwhile he went ahead and completed his graduation. Having done this, he once again started exploring opportunities. One day his friend told him about ICICI RSETI, he went to the Mavli satellite centre and after being counseled, he enrolled for the “Electric Motor Rewinding Repair & Service” training.

In his words about the very first day he declares “this is the turning point in my life to secure a better future”. With absolute dedication he focused hard enough to emerge as one of the best pupils. When asked as to what was the best part of the training, he says “I liked the practical classes a lot and also the on-the-job (OJT) training that gave me the chance to gain hands-on experience.” Apart from the technical and practical classes, the training also included Entrepreneurship Development Programme (EDP) sessions that covered topics like – time management, goal-setting, communication, basic marketing management, and costing, price fixing etc. During the two days financial literacy classes, he learnt about basic bank working, Government financial schemes, loan, etc. All in all, this compressive training gave him not only technical training but also the confidence to pursue entrepreneurship.

With high energy and hope, Nathu was determined to start his own repairing shop. After training, he worked at a motor rewinding shop for 3 months to get some more experience. Thereafter with his savings he had set-up his own shop in the village. In his words “There is plenty of demand for his work as there is no motor rewinding shop in this area.” His current turnover is around INR 12000/- per month and he is planning to shift his shop on the highway near his village.

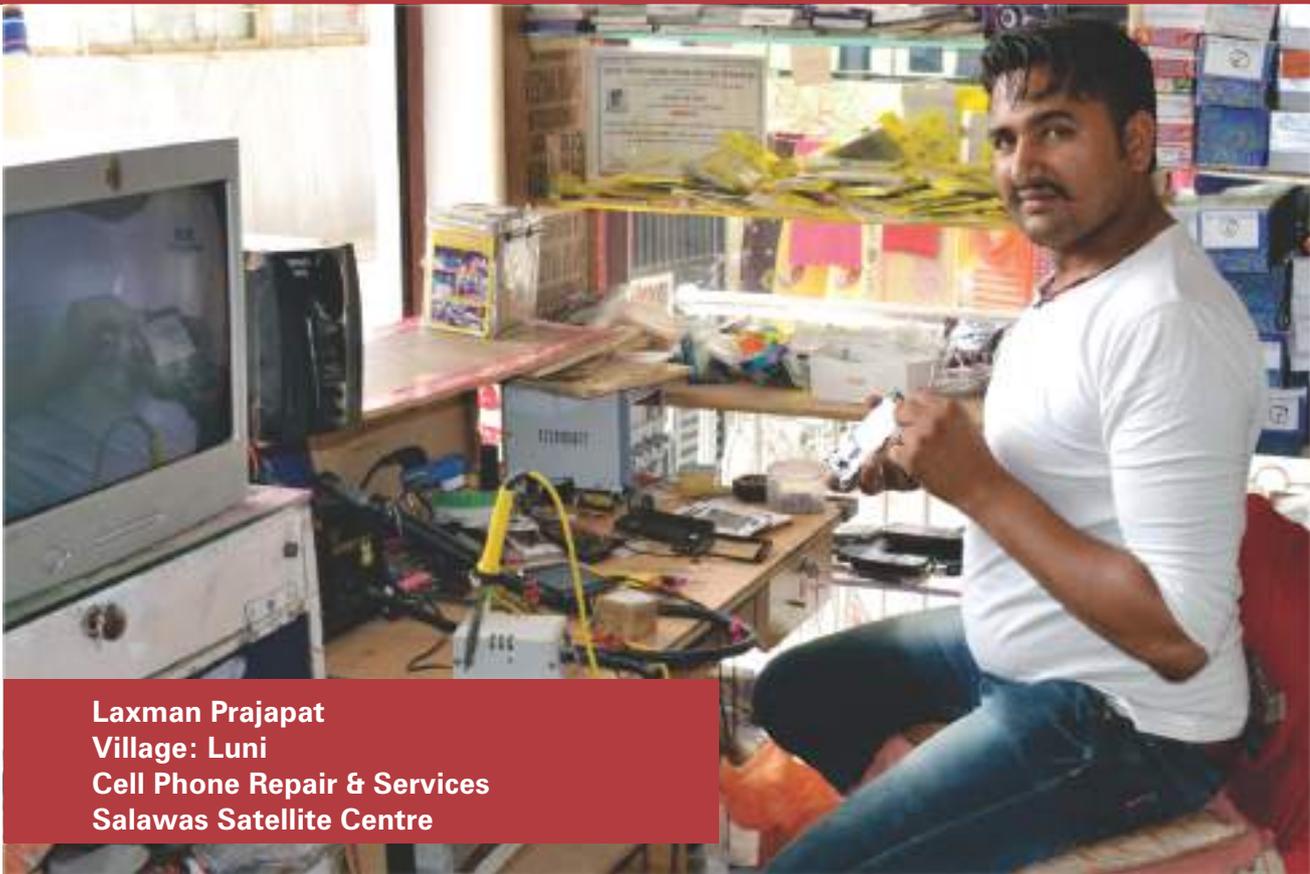
Ashik Qureshi
Udaipur
Refrigeration and Air Conditioning
Residential Centre



As soon as we saw him for the first time, we could clearly see a professional and a high potential material. Ashik Qureshi came about as a very energetic youth as a 27 year old youth. He hails from a small village 'Badi Sadri' where he completed his schooling from a government school. His parents were farmers and in the hope of seeking better opportunity he came to Udaipur and started doing odd jobs like marketing, sales, etc. along with his graduation course. His average income from these odd jobs was around Rs. 3000/- to 4000/- per month. In his words "The sales jobs usually come with ambitious targets which are not only difficult to achieve but also the work environment is highly unsecure and unpredictable". Meanwhile, he completed his graduation and kept doing these odd jobs. But he was rather dissatisfied with his progress and was continuously on the lookout for something more lucrative and stable.

One day, when his friends told him that he was going to ICICI RSETI for training, Ashik got curious and went along with him. There he got to know about various training programs. He immediately applied for "Refrigeration and Air Conditioning" course. When the training started, he found it not only enjoyable but felt it was a satisfying experience as the content was practical, in-depth and detailed. Apart from technical training he liked and gain a lot from Entrepreneurship Development Programme (EDP) and financial literacy classes (FLC). He recalls that one of the lessons that he liked the most was "Four quadrant of time management". At the end of the training, he went for OJT i.e. "On the Job Training" a five days field experience where his hard work and dedication landed him with a job.

After completion of training he worked at his first job for 6 months after that he switched to "Daikin Service Centre", where he is currently working on an assignment basis. Apart from his official calls, he has also created his circle of personal clients, from these assignments he currently makes around Rs. 20,000/- net per month. He has also employed one assistant on permanent basis whose salary he bears on his own. The large chunk of earning comes from big projects of newly built offices in the city which is fast expanding; his business load is rapidly growing. His future plan is to get three years' work experience in this line and after that he intends starting his own service center. In his words - "The training changed the course of my life and has put me on the path of growth and success".

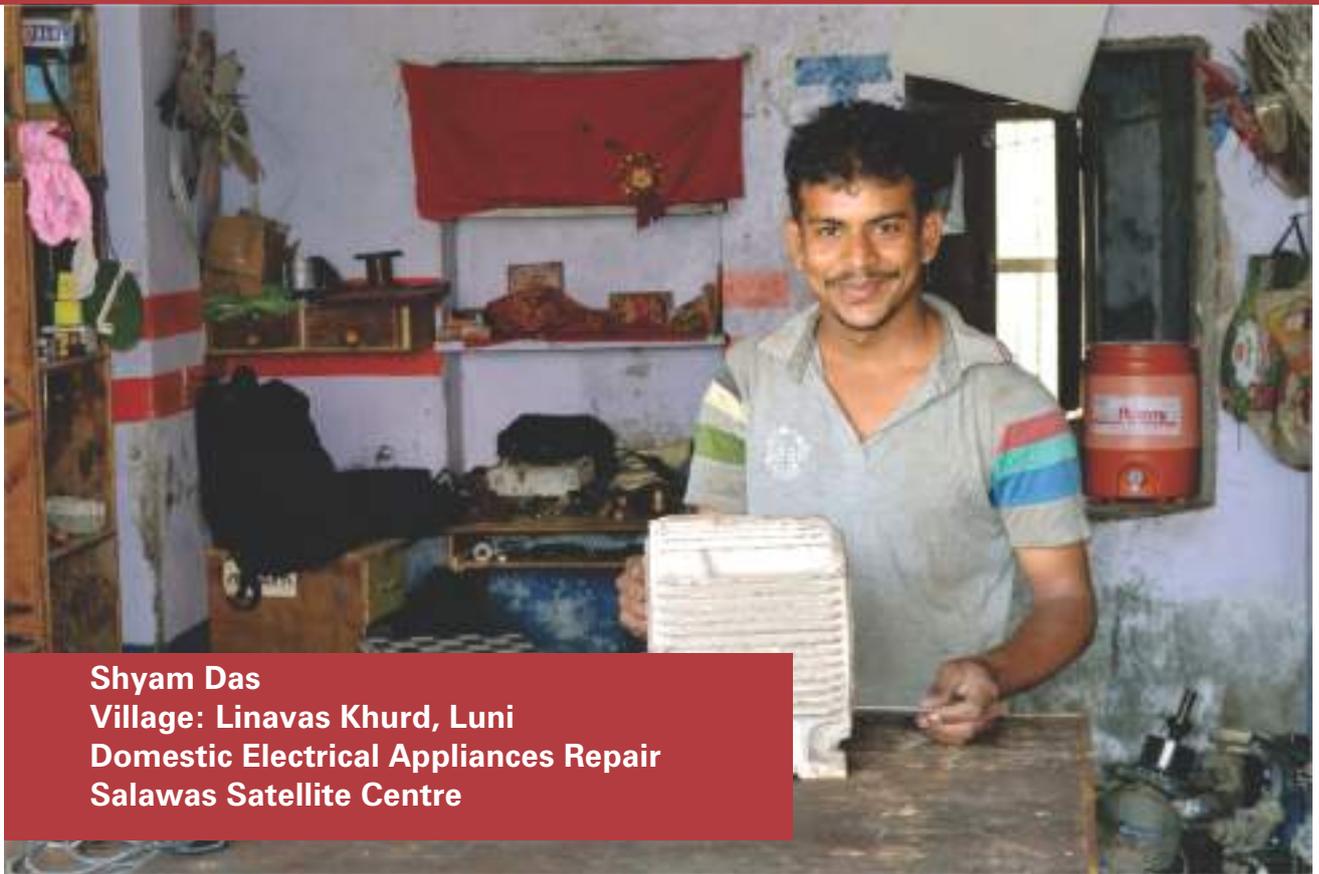


Laxman Prajapat
Village: Luni
Cell Phone Repair & Services
Salawas Satellite Centre

Laxman's life is epitome of hard work and persistence. He hails from a small village called Luni. Studies didn't interest Laxman much and economic uncertainties were the only consistent factor in his life. At the age of 9, he left the house and moved to Nasik to his uncle's place. There, he was ill-treated and was made to carry out all the household chores for a paltry sum of Rs. 200 per month. He was not given enough food and sleep and was provided with tattered blankets during winter. He soon ran away from there and kept job-hopping, but was rather worried because of the uncertainties and erratic income.

One fine day, he got to know about the ICICI RESTI programs and decided to join the Cell Phone Repair & Services training. All he was aspiring in life was to have reasonable job security and stability in life. Laxman had the passion to learn and was very obedient student. After a month of rigorous training, he had attained the desired skill to repair mobile phones. There was no support from the family and so Laxman took loan with the help of RSETI's credit linkage worth Rs 50,000/- to rent a shop and bought several equipments and machines to set up his own shop. He now says, "Those very people who underestimated my potential in the past, now frequent his shop to get their mobiles serviced." Today, his shop is second best in Rohet and he is working hard enough to ensure becoming the best in town. His family didn't support his dream and provided no money but now they are proud to see him doing well. He now earns Rs. 15,000/- per month.

Laxman is eager to learn more about phones and even dreams of coming to RSETI one day to train others. Now everything is falling in place and he feels contented and happy about his achievements. He says, "I had lost faith in humanity since I suffered so much in my childhood but today again it has got resurrected. All credit can be attributed to RSETI. They are doing a noble task of helping the helpless."



Shyam Das
Village: Linavas Khurd, Luni
Domestic Electrical Appliances Repair
Salawas Satellite Centre

Shyam Das grew up in a very poor family. His father was the only bread-winner who worked as a tailor and that provided very little money to make ends meet. In such conditions, it was necessary for Shyam to work as he was the eldest son in the family. As a child, he started working as an electrician but was not skilled in his work as there was no one he knew who could train or coach him. On his own through observation and experiment he gathered whatever he could. But he always wanted to undergo formal training to improve his working skills and expertise.

When he came to know about ICICI RSETI, he got himself enrolled for learning Electrical work. Within 45 days of training he learnt all about wiring and home appliances. After a month, he decided to open his own shop by taking a loan of Rs. 50,000/- from a bank to buy the required tools and equipments. Now, he has people from the village coming to him and his net monthly income is more than Rs. 20,000/-. He is a busy man now and to share his workload he has employed five people working under him. He sure has come a long way from working as a low-paid wage earner in a tube light factory to having his own shop. Training has completely changed his life as now he has enough work to do and is self employed. He even enjoys the respect and appreciation from friends and the society around. He also regularly saves money which he plans to invest in to expand his shop.

So far with his savings he has bought and inaugurated two more shop which has significantly boosted his income and confidence as well. Shyam has even built a house and bought a new bike. He has achieved a lot at the age of 23 years and it is his dream to expand the business and to set-up a new shop in the city.

“The real drive in life comes from within, I always wanted to learn and with the support provided by RSETI, I have achieved all that I wanted too.”

Naini Devi
Village: Netara, Bauri
Women's Tailor
Bauri Satellite Centre



Naini Devi grew up as a shy and quiet girl. However, life experiences have made her radically transform her personality. Her childhood was spent at a small village of Netara where her father did farming. She used to help her parents in agriculture work after leaving her studies after completing 10th standard. Financial instability always loomed in the household and maybe she had reconciled to put up with these harsh realities to make peace within.

After her marriage, life continued getting worse with pressure of growing children while her husband had to shift to the city for earning livelihood. Managing the household was becoming harder and harder by the day.

Then came the turning point in her life when she walked into ICICI RSETI centre. She immediately joined the training course of Dress Designing for Women with the support of her husband. To overcome the problem of conveyance during her 35 days training, she along with other women trainees pooled to hire a bus. It was a big step for Naini who had until now had not stepped out of her small dwelling. At RSETI, she learned a lot about stitching and had an eye-opening experience. Once she acquired the skill, she bought a machine worth Rs. 7500/- by borrowing money from neighbours. She then started working from home and secured stitching orders from neighbours. Her business soon gained momentum and now she earns more than Rs. 7000/- per month. But her bigger achievement is beyond just money. Now her husband too has shifted his base with her to jointly run the show. Both husband and wife now together take orders and provide support to each other. She is happy that her husband now lives with her.

Her transformation is astounding; Naini now pays her installments with her hard earned money. She has plans to buy 2 to 3 more sewing machines to help her expand the business. This will enable her in employing some needy women to whom she can pass on her knowledge and provide them a livelihood. She wants to involve more and more women and set her own shop in village. Naini is now fully engaged, independent and a self confident lady. "This has not only provided me the means to support my family but has helped me gain respect from others. A journey that was tough, but worth it."

Indira Soni
Village: Birani
Dairy Farming & Vermi Compost Making
Dairy Project, Bopalgarh



Indira hails from a small village called Birani where resources are very scarce. Her family did not support her education so she could never get the opportunity to read and write. She was the eldest daughter and had greatest responsibilities, thus she could not step out of her house. Her home and family was the world she was aware of. She was married at the age of 18 and helped her mother-in-law in cattle grazing and dairy work. She did whatever she had seen around but wasn't aware of many other nuances and animal husbandry practices in running her dairy business.

But when her friends from the village went for training, Indira decided to go and learn about Dairy farming. With full support from her family and husband, she enrolled for Dairy farming under ICICI RSETI. She learnt about several aspects, practices and precautions in running a dairy business so as to increase the milk production. After the implementation of these techniques, the production of milk increased by 8 litres per day. She started selling this surplus milk to private vendor and earned up to Rs. 10,000 per month. With this income she bought one more cow of better breed. She started using prescribed solutions on the skin of cattle to prevent insect bites and started adding salt in the fodder for cows' better health. She has even put up a tin-shed with her own money. Indira even regularly saves money for any future contingency, also she uses this money to buy things required in her house.

Her life is now financially stable and secure. Indira now seems a very confident and independent woman who knows her business. Now her only dream is to see that her children get the best education to secure a bright future. Indira and her husband want to set up their own dairy which can be established in their village. Indira has come a long way from where she started....."Today so many women of this village are standing on their own feet and earning equal as men, and its credit we owe to ICICI RSETI and its team members."

PHOTO GALLERY

Jodhpur



Ms. Abhilasha Choudhary RAS, Sub Divisional Magistrate, Jodhpur, interacting with trainees of "Women's Tailor" batch.



Ms. Anandhi P IAS, Director, Rajasthan Oriental Research Institute, distributing certificates to women trainees of "Bank Mitra" batch.



Mr. Viridichand Kumawat, Lead District Manager, UCO Bank, Jodhpur interacting with "Computerized Accounting" batch.



Mr. Mana Ram Patel, Additional District Magistrate, Jodhpur interacting with trainees of "Electric Motor Rewinding & Repair Services" batch.



Mr. Pawan K Garg, General Manager, Rajasthan Marudhara Gramin Bank, Jodhpur interacting with the women trainees of 'Bank Mitra'.



Professor Dr. Boike Rehbein, Faculty of Humanities and Social Science, Institute of Asian & African Studies, Germany interacting with Mr. Surendra Singh Shekhawat, Joint Director - RSETI, Jodhpur.



Mr. Sanjay Kumar, Under Secretary, Ministry of Rural Development (MoRD), Government of India interacting with trainees of 'Beauty Parlor Management' batch.



Mr. Bishnu Charan Mallick IAS, District Collector Udaipur interacting with women trainees.



Prof. JP Sharma, Vice Chancellor, MohanLal Sukhadia University (MLSU), Udaipur interacting with trainees.



Mr. Satish Pareek, AGM, RBI, Jaipur interacting with trainees of "Beauty Parlor Management" batch at ICICI RSETI, Udaipur.



Mr. M Linganna SDR - Karnataka, & Mr. Madhoram Choudhary, SDR - Rajasthan interacting with trainees.



Mr. Viral Rupani, Zonal Head, Retail & Business Banking, ICICI Bank interacting with trainees.

Photo Gallery





AWARDS & RECOGNITION



'Best Performing RSETI' 2011-12

Mr. Jairam Ramesh presenting the 'Top Performing RSETI' award for the year 2011-12 to Mr. Praveen Saxena and Mr. Surendra S Shekhawat



'Best Performing RSETI' 2012-13

Mr. Chinmay Sengupta, Mr. Surendra S Shekhawat, Mr. Subarta Mukharjee, & Mr. Praveen Saxena, receiving the award for 'Best Performing RSETI' for the year 2012-13 from Dr. D Veerendra Heggade, Hon. Co-Chairman, National Level Advisory Committee (NAAC) on RSETIs



'Best Performing RSETI' 2013-14

Mr. Chinmay Sengupta, Mr. Sanjay Kumar Choudhary, Mr. Surendra S Shekhawat, and GB Mahapatra, receiving 'Best Performing RSETI' award for the year 2013-14 from Dr. D Veerendra Heggade, Hon. Co-Chairman, National Level Advisory Committee (NAAC) on RSETIs



'Best Performing RSETI' 2014-15 & 2015-16

Mr. Sanjay Kumar Choudhary, Head- ICICI RSETIs (Udaipur & Jodhpur) and Mr. Surendra S Shekhawat Joint Director RSETI, receiving 'Best Performing RSETI' award for the year 2014-15 and 2015-16 from Dr. D Veerendra Heggade, Hon. Co-Chairman, National Level Advisory Committee (NLAC) on RSETIs



Rural Self Employment Training Institute

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